



**2018**  
**Mission**  
**report**

**Defending nature, empowering people**



# 2018 Mission report

Defending nature, empowering people



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## Letter from the President



**Rossella Rossi**  
President of Istituto Oikos

“I am pleased to present to our members, supporters and partners the 2018 Mission Report. This publication is an important opportunity to share reflections on the contribution that Istituto Oikos wishes to make in the transition to a more equitable and sustainable society. In 2018 we worked in 6 countries (Italy, Mozambique, Myanmar, Tanzania, Lebanon and Nepal) and gave continuity to our commitment to the environment, through the management of 69 projects. We have carried out interventions on endangered species and at-risk environments, promoted organic agriculture and low water consumption, provided renewable energy, improved the management of water systems and demonstrated, through the support of mostly small-scale female businesses, that the protection of the environment can generate sustainable income. Particular attention was also paid to monitoring the impacts and scaling-up potential of successful interventions.

A challenging journey that started 22 years ago, and which makes us increasingly aware of how urgent it is to take the road of sustainability. In 1972 the report *The Limits of Development* concluded as follows: «The chances of success are greater the sooner humanity begins to work in this direction». Instead, the “Great Acceleration” followed, which led to an astounding increase in the number of human beings, a worrying exploitation of soil, water, forests and the overall degradation of the biosphere that we all know well. Since 1970 the biodiversity index has dropped more than 50%; the ecological footprint has increased to the point that 1.6 planets Earth would be needed to provide sustainable resources; annual green-

house gas emissions have almost doubled and the world has lost over 48% of tropical and subtropical forests. Only in 2018 energy consumption increased by 2.9% and greenhouse gas production by 2%. How to reconcile these figures with the aim of the Paris agreement to reduce greenhouse gas emissions by 40% by 2030 and reach carbon neutrality by 2050? Development models have evolved into a sparsely populated world where resources were perceived as unlimited. But today they continue by “inertia”, in a world that has become “too full”. And they have become the product of a political system, economic strategies and social values that are inadequate and incapable of preventing young people from paying the costs of our non-action. Perhaps we should all remember the words of the great Indian poet and Nobel Prize Rabinranath Tagore: «there is profound peace and immense beauty in nature, precisely because nothing tries to transgress its limits». It will be impossible to apply drastic countermeasures in the very short time we have left, if we do not learn to tune in with nature and with the teachings that come to us from watercourses, flowering fields or the thousands of species that are disappearing. Particularly if we do not all take on at all levels, the commitment to remain attentive, receptive and willing to change.

**Our hope is that sustainability ceases to be only a fashion trend but rather an applied science and a real political commitment, both individual and collective. One of the objectives of our work is to achieve this goal.**

**Istituto Oikos is a non-profit organization funded by biologists and naturalists, all driven by one sure certainty: safeguarding the territory's natural resources, essential for everyone's wellness, is necessary to promote any kind of development.**

**We have been working for over 20 years in Italy and in the South of the world, especially in rural areas, to protect soils, water, forests, marine habitats and wildlife through concrete and effective solutions. Everyday we stand by thousands of people to improve their livelihood, enhance their talents and defend their rights.**



### Vision

**A future in which ecology, economy and equity come together to reconcile the needs of man and the environment.**



### Mission

**To contribute to preserving ecosystems and supporting development through professionalism, innovation and participation.**

# Institutional set-up

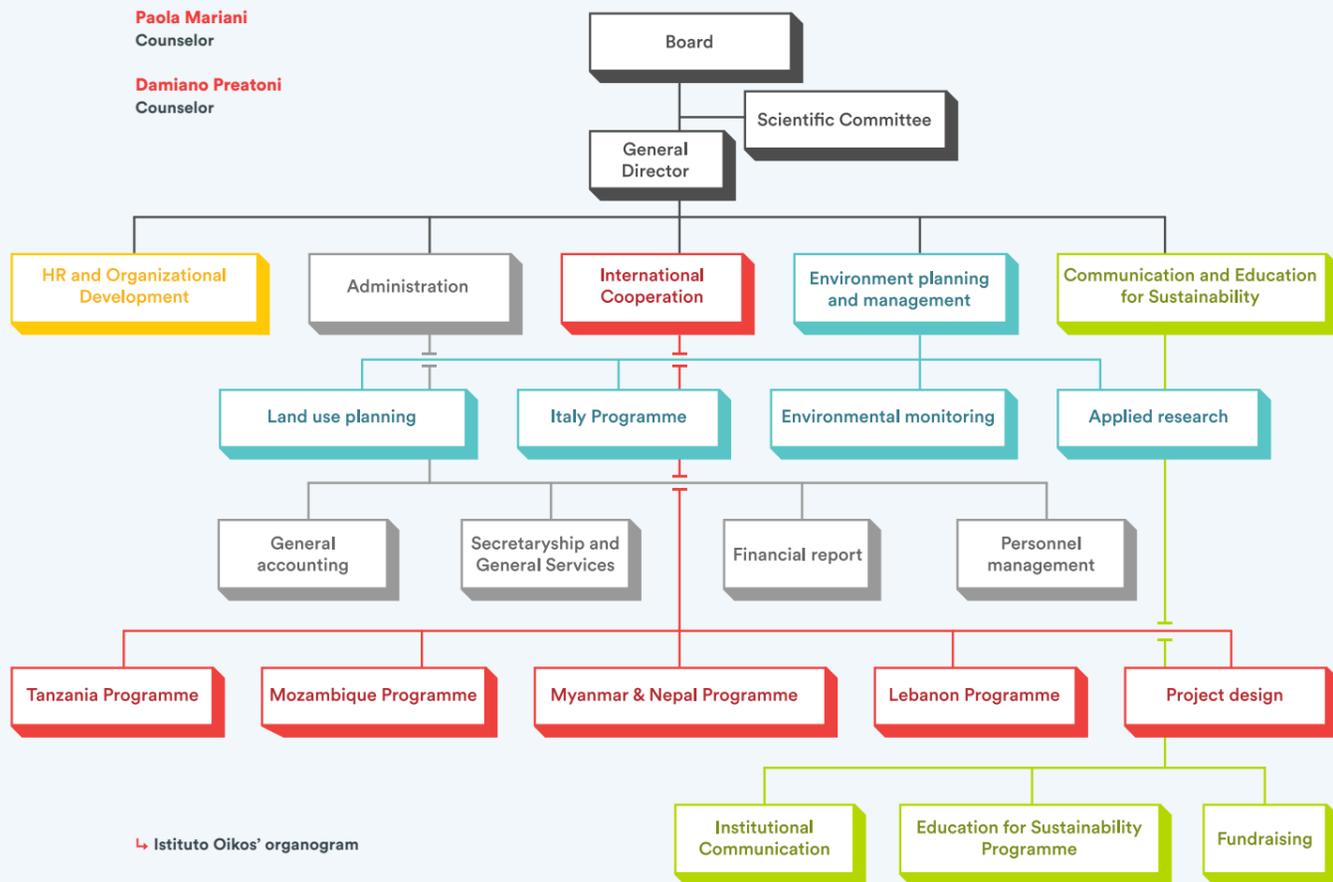
Istituto Oikos is governed by a **General Assembly** of its members, which approves the financial statements and defines the organisation's strategies; and by a **Board of Directors**, responsible for ordinary and extraordinary administration and consisting of a President in charge of the smooth running and management of the association, a Vice Chairman, a Secretary and a Counselor. The Board of Directors is supported by a **Scientific Committee** and a **Board of Auditors**.

## Board of Directors

- Rossella Rossi**  
President
- Adriano Martinoli**  
Vice President
- Giampiero Gandolfo**  
Secretary
- Paola Mariani**  
Counselor
- Damiano Preatoni**  
Counselor

## Board of Auditors

- Maria Clotilde Cermisoni**  
President
- Giangaleazzo Rapazzini de Buzzaccarini**  
**Silvia Alberici**



↳ Istituto Oikos' organogram

All our interventions are supported by a Scientific Committee that contributes to identify biodiversity conservation strategies and ensures that scientific projects are supervised.

## Scientific Committee

- Adriano Martinoli**  
President of the Scientific Committee  
Professor of Zoology and Wildlife Conservation at the University of Insubria
- Paolo Anselmi**  
Anthropologist and social researcher, Vice President of Istituto GfK Eurisko and professor of Social Marketing at the Catholic University of Milan
- Giorgio Cancelliere**  
Water resources management expert
- Mauro Corinaldi**  
Entrepreneur
- Maurizio di Robilant**  
President and founder of Robilant Associati and Fondazione Italia – Patria della Bellezza
- Andrea Mustoni**  
Zoologist at Adamello Brenta Nature Park



## Accreditations

- Accredited NPO (Varese Prefecture)
- Enrolled in the public register of Civil Society Organisations (osc) and other not-for profit entities, pursuant to art. 26 of Law no. 125/2014 of the Italian Agency for Development Cooperation (Decree no. 2016/337/000241/0 dated 04/04/2016)
- Socially useful NPO pursuant to Decree 760/97

## Memberships

- CoLomba (Lombard NGO association)
- International Union for Conservation of Nature (IUCN)
- Italian Coalition to Fight Poverty
- Italian NGO Association
- Italian Association for Responsible Tourism (AITR)



# Istituito Oikos around the world



**Italy**  
We protect nature and spread  
a culture of sustainability.

Headquarters in Milan (since 1996)  
Local offices in Trento, Perugia, Roma, Verbania

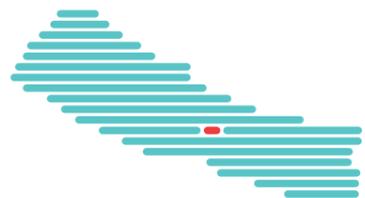
Staff: 44 people  
Projects managed in 2018: 12



**Tanzania**  
We strengthen the skills of local  
communities in order to develop an inclusive  
economy, built around the safeguard of soils,  
water and biodiversity.

Office in Arusha (since 1996)  
Mkuru Training Camp (since 2004): an educational, training and research  
centre to promote sustainable management of natural resources.  
[www.mkurutrainingcamp.org](http://www.mkurutrainingcamp.org)

Staff: 39 people  
Projects managed in 2018: 19



**Nepal**  
We are cooperating in a rural sustainable agriculture programme  
managed by the NGO ASIA in three Districts of the Katmandu Valley  
Operational office at ASIA's office in Katmandu

Staff: 1 person  
Project managed in 2018: 2



**Mozambique**  
We protect and enhance coastal resources  
and we promote climate smart agriculture.

Office in Pemba (since 2013)  
Office on Ibo island, within Quirimbas National Park (since 2015)  
Casa das Garças (since 2018): on Ibo island, an environmental education  
and hospitality centre and a base for research activities in the Quirimbas  
Archipelago. Owned by the Park, it is managed in collaboration with local  
and international universities.

Staff: 28 people  
Projects managed in 2018: 18



**Myanmar**  
We protect marine, coastal and forest  
ecosystems and local culture in order  
to offer sustainable economic alternatives  
to local communities.

Office in Yangon (since 2010)  
Office in Kyeintali, South Rakhine (since 2015)  
Office in Kawthaung (since 2013)  
Office in Makyone Galet, Lampi Marine National Park (since 2016)  
and Visitor Centre (since 2016)

Staff: 36 people  
Projects managed in 2018: 16



**Lebanon**  
We promote the valorisation  
of traditional culture and biodiversity  
within the Shouf Biosphere Reserve.

Operational office in the Shouf Biosphere Reserve (since 2018)  
Ongoing registration as international NGO working in the Country

Staff: 1 person  
Project managed in 2018: 2



# Agenda 2030

## for sustainable development



In 2015, more than 150 world leaders approved a program of action, consisting of 17 Sustainable Development Goals (SDGs). The aim of the Agenda 2030 is to contribute to global development, promote human well-being and protect the environment.

Istituto Oikos' programmes are developed in this context, contributing to the achievement of the SDGs by 2030.

### SDG 01: No poverty

In all the countries where we operate, we work together with rural communities to promote a system of land management (soil, water, forests) that fosters economic, social and environmental sustainability and improves the quality of life. For this purpose, we mainly train women and young people to start and develop forms of social micro-entrepreneurship especially in the field of ecotourism, renewable energy, local production.

### SDG 02: Zero hunger

We support small family farming in Tanzania, Mozambique, Myanmar and Nepal. We promote the use of sustainable agricultural practices and provide incentives for the farming of vegetables and cereals suited to local climatic conditions. To combat child malnutrition we carry out awareness-raising campaigns, aimed primarily at mothers, on the importance of a varied and balanced diet.

### SDG 04: Quality education

In the countries where we operate we organize professional trainings with particular attention to women and young people from local communities. In Italy we offer courses on education for sustainability and global citizenship to students and teachers.

### SDG 05: Gender equality

We believe that guaranteeing education and integration opportunities for women is the engine for the development of more equitable and sustainable communities. This is why, in our projects, there is always particular attention to female empowerment. We offer women the opportunity to follow training courses and support them in starting up their own economic activities.

### SDG 06: Clean water and sanitation

In Tanzania we build embankment earth-filled dams for agricultural and livestock use, aqueducts and distribution points to ensure access to water in the most remote areas. Every day we fight against waste, pollution and abuse in the consumption of this precious resource, ensuring a participatory and environmentally friendly management, shared with local communities. In Tanzania and Mozambique we build latrines and carry out awareness-raising campaigns on correct hygiene and sanitation practices, involving students and teachers.

### SDG 07: Affordable and clean energy

In Southern countries, we train technicians specialized in the energy sector, promoting the spread of renewable energy and increased use of appropriate technologies with low environmental impact. In Italy we encourage people to make more informed daily choices to reduce energy consumption at home, at work and at school.

### SDG 10: Reduced inequalities

In all our projects we seek to develop and enhance social and economic inclusion, with the aim to guarantee equal opportunities for all. We often work directly with the most vulnerable groups, primarily women and the young unemployed.

### SDG 11: Sustainable cities and communities

We believe in a sustainable and inclusive economy that combines attention to biodiversity with economic growth and social innovation. We support the communities' development by encouraging the use of appropriate technologies and renewable energies, ecotourism initiatives, and the conscious management of environmental resources. In Italy, we favour social integration by promoting the exchange of successful experiences among young Italians, migrants and asylum seekers.

### SDG 12: Responsible consumption and production

In the countries in which we operate, we promote sustainable natural resource management programmes, especially in the agricultural, fish and forestry sectors. In Italy, we concentrate on young people in particular, to raise awareness and provide education on the issues of energy efficiency and critical consumption. We organize training courses for journalists on how to communicate on sustainable development most effectively.

### SDG 13: Climate action

Together with local communities we seek concrete and sustainable strategies to respond to the threats posed by the changing climate. We promote activities that improve resource management and lead communities to greater resilience by avoiding waste as far as possible. In Italian schools, with awareness-raising and educational activities, we look at the threats associated with climate change and the actions needed to fight it.

### SDG 14: Life below water

In Myanmar and Mozambique we work within two marine national parks to conserve and enhance the natural heritage of their coasts and waters. We promote participatory planning for the sustainable use of fish stocks and we support the launch of new economic activities as alternatives to fishing. In Italy, we raise awareness on the need for a significant reduction in the use of plastic to protect the health of our seas.

### SDG 15: Life on land

We promote the adoption of urgent and significant measures to reduce the degradation of natural habitats, protect threatened species and fight biodiversity loss. In Italy we take particular care of wetlands and mountain areas. In Myanmar we safeguard forests through sustainable community management. In Lebanon, Tanzania and Mozambique we protect and give value to environmental heritage through ecotourism projects.

### SDG17: Partnerships for the Goals

We work with local authorities, other non-profit organizations, Universities in Italy and in the countries in which we operate to share the knowledge, skills and technology needed to achieve the sustainable development goals.



38,000

Hectares  
of pastures monitored in Tanzania  
to prevent abuse and offences

2,500

Students and 100 teachers  
involved in workshops, theatre  
performances and multimedia activities

138,500

People  
involved in climate change awareness  
raising campaigns

4,625

Farmers  
trained in sustainable farming  
techniques

On April 26<sup>th</sup> the North of Mozambique was hit by the tropical cyclone Kenneth. Strong winds with peaks up to 180 km/h and incessant rainfall of about 300-500 mm—over 8 times the average for the season—have destroyed entire villages in the Quirimbas Archipelago, where Oikos operates. The activities described in this chapter, and most of all the communities affected, are facing several difficulties.



You can support the emergency in Mozambique with a donation on our website [www.istituto-oikos.org](http://www.istituto-oikos.org) or by bank transfer. All the information are available at page 39 of this publication.

## Water

# A precious resource, to be conserved for future generations

Water is an essential resource for the wellbeing and a crucial element for all life on Earth.  
It is fundamental for agriculture and for the balance of all ecosystems.

For about 15 years, Istituto Oikos has been working to **ensure access to water** and basic sanitation services for communities living **in the most remote areas** of Tanzania, Mozambique and Myanmar. Ours is an integrated and long-term programme, which involves the construction of water infrastructures, the promotion of water management which is sustainable and participatory, and the organization of education and awareness-raising activities.



### Building a solid foundation

We build **simple water distribution networks** which are easy to manage and maintain, favouring gravity or photovoltaic systems. The position chosen for embankment earth-filled dams used for agriculture or livestock <sup>©</sup> is the result of careful reflection and joint action between the communities and the authorities, taking into account ownership, access and environmental impact.

In 2018, in the regions of Arusha and Manyara (Tanzania), **we improved the management of 7 dams and 5 water systems** that we had previously built or restored, and built 3 new wells, with direct benefit for around **5,000 families**. In Mozambique, on the island of Matemo (Quirimbas National Park), **we improved the rainwater collection system of two schools**, ensuring water access to over 500 children.



### Solutions that last

We design **systems that require moderate investment and maintenance costs**, so that communities are able to manage them independently, both financially and technically. **We train local staff**, so that the ongoing management becomes their responsibility. This year in Tanzania we have trained 19 technicians and operators who are now able to autonomously maintain and repair the plants.





### Meeting the threats of a changing climate

We tackle rainfall variability through **water conservation and soil protection measures**. We promote **agricultural practices with low water consumption** and the cultivation of agricultural products that adapt more easily to variation in production cycles and water quality.

In 2018 in Mozambique we carried out **4 water interventions** in the agricultural field: supplying and installing motor pumps, so that now 225 farmers can cultivate their land at best.

**In Italy we have restored two wetlands** in Lombardy and completed improvement projects in two more areas. We take care of these ecosystems because they are **extremely fragile**, yet essential for the absorption of carbon dioxide, the regulation of hydrological flows, the purification of water, the containment of soil erosion and the protection of biodiversity.



### A public asset to manage together

We promote participatory and inclusive management systems, to guarantee **fair and regulated distribution** of water resources and prevent conflict. Committees are responsible for managing water plants, spending and optimizing local funds and regulating consumption. We have one goal: **promote responsibility** in the use and maintenance of water services. In 2018 we supported the **launch and progress of 9 COWSOs** (Community-Owned Water Supply Organizations), community committees for water management and public hygiene in Tanzania.



### Awareness raising, education and training for stronger communities

Parallel to our technical work we run awareness-raising campaigns to **promote sustainable water use and hygienic practices** that are good for the environment. Communities are actively involved in the construction of latrines, drainage systems and wastewater disposal. They have ongoing training, so that they are more aware of and responsible for the environment in which they live. In 2018 we built **31 double-pit family latrines** on the island of Ibo (Mozambique) and involved **400 people** in a door-to-door awareness campaign on good hygienic practices. With **2 theatre performances** on the same themes we reached 1,000 people.

### Water — Ongoing projects in 2018

TITOLO DEL PROGETTO	AVVIO	DURATA	DONATORE PRINCIPALE	BUDGET	
Water and sanitation on Ibo Island	01/01/18	11	The Charity and Defence of Nature Foundation	€ 59,000	Mozambique
<b>Pro. IBO</b> – Innovative technologies for horticultural production and environmental hygiene in Ibo District	30/11/16	36	Lombardy Region	€ 321,200	
PbR Complementary intervention – Pilot implementation	06/08/18	3	World Bank Group	€ 20,767	Tanzania
Demonstrating the private sector service model for rural water supply in Tanzania	11/12/17	6	World Bank Group	€ 64,754	
Community engagement for a solar water pumping project	15/02/17	25	World Bank Group	€ 226,333	
<b>FLOWERED</b> – Defluoridation technologies for improving quality of water and agro-animal products along the East African Rift Valley in the context of adaptation to climate change	01/06/16	36	European Union	€ 2,989,201 <sup>1</sup>	
Improving access to water points for livestock holders from seven villages of Simanjiro District	01/03/15	60	Belgian Fund for Food Security	€ 1,029,000 <sup>2</sup>	

1. Applicant: University of Cagliari. Oikos East Africa's budget: € 180,438 of which Istituto Oikos' budget: € 80,643  
 2. Applicant: Oikos East Africa. Istituto Oikos's budget: € 181,390



## Biodiversity

# We protect differences because they make us stronger

The astonishing decline in the world's biodiversity has had such a dramatic effect on experts that they are now speaking of the **sixth mass extinction, the first triggered by humans**. The last mass extinction is firmly lodged in our collective imagination, it happened 65 million years ago and it led to the disappearance of dinosaurs.

The causes are well known: loss of natural habitats, excessive exploitation of resources, pollution, land degradation, the spread of invasive species and climate change.

### Why worry about it?

It is a question of survival; the whole host of animals, plants and microorganisms that inhabit the earth give us food, medicine, materials, fuel, purify water and air, prevent soil erosion, regulate the climate, provide pollination. And that is not all: **biodiversity helps us to survive climate shocks**, which are set to increase over the next few years.

## Diversity supports our existence, it is essential that we protect it. The good news is that there are many ways to do so.

**In 22 years of commitment to nature conservation, Istituto Oikos has developed, tested and improved, year by year, methods and strategies to meet this challenge.**



### Planning before all else!

A considered and quality land-use planning, carried out in synergy with local institutions and organizations, is the first step in protecting biodiversity. For this reason, we develop management plans for protected areas and land use and we promote the restoration and protection of ecological corridors.

**Good news from Mozambique: in 2018 three plans for co-management of fisheries were adopted within the Quirimbas National Park** . Now marine resources are used according to management rules—agreed with the communities and respected by all—which provide for temporary fishing bans to allow the ecosystem to regenerate.



### To understand you need to count: over and over again

This year in Lebanon, in the Shouf Reserve, we have identified **26 sites** for monitoring biodiversity, while in Myanmar, between the Lampi Marine National Park and the Rakhine forests, we have monitored **more than 570 species** of birds , mammals, reptiles and amphibians. In 6 wetlands in the province of Varese, we surveyed 43 species of birds, 24 species of odonates, 5 species of bats, 7 species of amphibians and 3 species of reptiles.

**These are examples of what has always been a pillar of our work: before we work in an area, we measure the state of conservation of habitats and species;** then we monitor them regularly to assess the impact of our activities. We continue to collect data and support the sustainable management of terrestrial and marine environments in Myanmar, Mozambique and Tanzania, we monitor endangered species in Italy and around the world and we systematize information to define the best strategies for the protection of endangered species and habitats.



### Allies in agriculture and animal farming

Shepherds and farmers can be strategic allies in protecting biodiversity. Adapting traditional practices to cope with population growth and climate crisis allows communities to increase their resilience and the land to remain fertile.

**In 2018 we helped to improve the state of conservation of the steppes in northern Tanzania**, working alongside the Maasai shepherds. **We left 1,326 hectares of land fallow**, ensuring sustainable management of grazing and avoiding over-exploitation of the soil, and **monitored 38,000 hectares to prevent illegal use and infringements**. The 77 people we trained on pasture management and land use planning, along with the group of 26 **Village Game Scouts** created to patrol the area, will ensure that the results achieved are maintained.

Finally we protected **152 hectares of agricultural land** by testing non-invasive techniques (such as the use of chilli plants along the borders of the fields), to avoid human-wildlife conflicts.

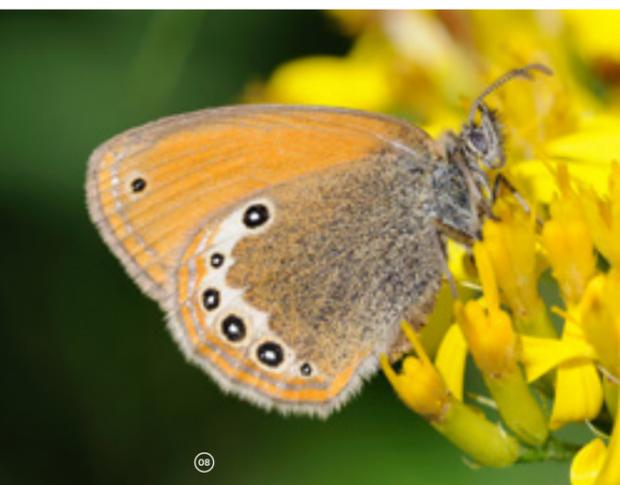
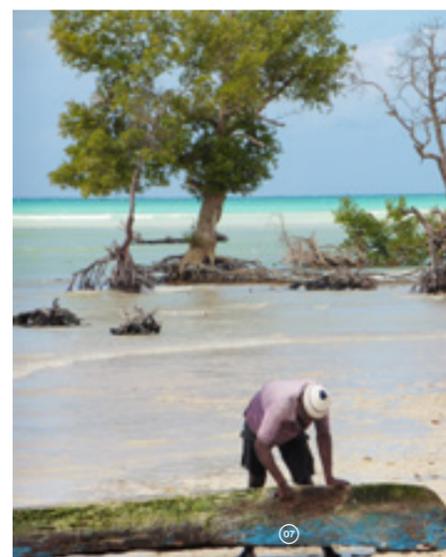
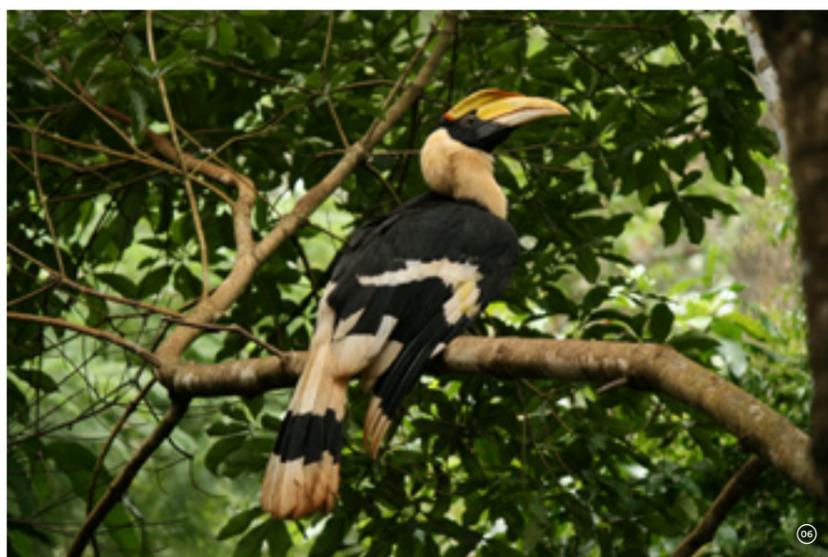


### Ecosystem services: protect life-supporting natural environments

Our work to protect habitats and endangered species contributes to guaranteeing continuity in the ecosystem services that nature offers us, such as drinking water, climate regulation or pollination.

**In Italy**, where the demographic pressure is high, **action is urgently needed to preserve biodiversity**. This year we have achieved an important result: the **signing of an agreement** between two municipalities and two parks in the Province of Varese for the maintenance of the wetlands created by Oikos in 4 years of work. Commitment to these precious ecosystems in Lombardy has been extended to another two wetlands, restored in 2018, with two others in progress.

In Myanmar, thanks to our support, **13 communities have acquired the rights of use on 2,040 acres of forest that they manage sustainably** as a source of income and which they protect against illegal poachers and loggers.



## Biodiversity — Ongoing projects in 2018

TITOLO DEL PROGETTO	AVVIO	DURATA	DONATORE PRINCIPALE	BUDGET	
Natural resources conservation and economic development for fisheries coastal communities of Quirimbas National Park	05/05/14	53	Ensemble Foundation	€ 173,165	Mozambico
<b>PHARO</b> – Protection of coastal and marine habitats in the Quirimbas National Park for food security and economic development	05/05/14	36	Italian Ministry of Foreign Affairs	€ 3,398,000	
<b>Greater Kilimanjaro</b> – Initiatives to enhance community participation in sustainable conservation of the trans frontier ecosystem and wildlife	27/12/17	36	European Union	€ 1,439,289 <sup>1</sup>	Tanzania
<b>SASS</b> – Consultancy for the project "Food Systems and Sustainable Development: creating synergies between research and international and African processes	01/09/17	12	Bicocca University of Milan	€ 37,600	
Endangered ecosystem of Northern Tanzania	01/01/16	30	The Nature Conservancy	€ 386,085	
Conservation of Sun bear ( <i>Helarctos malayanus</i> ) in Southern Rakhine State	01/11/17	24	Ensemble Foundation	€ 34,500	Myanmar
Strengthen the conservation and participatory management of Lampi Marine National Park	01/11/17	13	German Agency for International Cooperation	€ 51,017	
Changing community perceptions towards bears	01/07/17	6,5	World Animal Protection	€ 12,838	
Myeik Archipelago cultural and natural heritage protection and development project	01/07/17	36	Stiftung Drittes Millennium	€ 531,971	
Conservation of Sun bear ( <i>Helarctos malayanus</i> ) in Myanmar	01/04/16	48	Segré Foundation	€ 1,115,249	
<b>STONE</b> – Restoration and valorization of traditional agricultural systems for economic development and environmental conservation of the Shouf Biosphere Reserve	01/04/18	36	Italian Agency for Development Cooperation	€ 1,752,057	Libano
Building the ecologic and socio-economic resilience of the Shouf Mountain Landscape by restoring and strengthening the socio-cultural fabric which sustains its biodiversity and cultural values	01/09/17	36	Al Shouf Cedar Society	€ 39,000	
Restoring biodiversity "hot spots" on the Olona River – The Fagnano Wetlands	01/10/18	6	Patagonia	€ 7,566	Italia
<b>Corridoi insubrici</b> – The pre-Alpine network for the protection of the natural insubric capital	01/03/18	36	Cariplo Foundation	€ 1,210,300 <sup>2</sup>	
<b>Road Kill</b> – Ecological corridors for Valli del Verbano Mountain community: measures for road impact reduction	01/04/16	36	Cariplo Foundation	€ 518,464 <sup>3</sup>	
The Olona river ecosystem: flowing biodiversity	01/04/16	48	Cariplo Foundation	€ 1,304,486	
<b>Pomatt!</b> Resilience practices for the agro-biodiversity enhancement and local economy promotion in Val Formazza	01/01/16	24	Cariplo Foundation	€ 184,800	
<b>RESTARE</b> – Creation of restoration areas in Mughetti Local Park (PLIS)	01/03/15	36	Cariplo Foundation	€ 180,000 <sup>4</sup>	
<b>Wet Bridge</b> – A "water bridge" to connect wetlands	01/09/14	48	Cariplo Foundation	€ 875,213	

1. Applicant: Oikos East Africa. Istituto Oikos' budget: € 355,527
2. Applicant: Campo dei Fiori Park. Istituto Oikos's budget: € 108,300
3. Applicant: Comunità Montana Valli del Verbano. Istituto Oikos's budget: € 90,000
4. Applicant: Municipality of Origgio. Istituto Oikos's budget: € 7,000

## Climate and energy

# The climate emergency: a challenge to face now, together



2018 ended with a **disappointing UN climate conference**, yet the disruptive emergence of an international movement of **very young activists** has helped bring the global climate crisis to the headlines of the world's press.

The consequences of the dramatic increase in greenhouse gases in the atmosphere are set to be devastating and on a scale that is not entirely possible to predict. Sea-level rise is only part of the problem. Just consider the threat to organisms with calcium carbonate structures such as corals, shells and plankton posed by the absorption of CO<sub>2</sub> by the oceans and the resulting **water acidification**. We are talking about the **disappearance of the base level of the food chain**, with a possible knock-on effect that would lead to **barren oceans** and condemn 12% of the world's population— those who depend directly on marine resources—to hunger.

**Global warming and the resulting environmental degradation bring with them geopolitical instability, migration, poverty, war.**



### The earth is burning: let's put out the fire together

**A radical reversal in the patterns of production, distribution and consumption of goods—energy first of all—is urgent**, inevitable and necessary at all levels and throughout the world. Oikos contributes to this by promoting the adoption of sustainable living, energy efficiency, renewable energy and the use of low-environmental-impact technologies among communities and institutions.

In Tanzania—where too often **the lack of access to electricity leads to deforestation**, inasmuch as burning wood is the only way to cook, have light and heat—this year we installed **162 solar bottles**, built **40 family biogas plants** and trained 55 technicians on how to replicate these good practices. It means that around 1,200 people have reduced their ecological footprint, protecting the environment in which they live, and they are living better, with **more light and less smoke in their homes**. At the same time we intervened at an institutional level: in 2018 we inaugurated a **climate change information and data collection centre**. Thanks to our work, two districts have included measures for the protection of soil quality—important for carbon storage—in their management plans.

In Europe, we have been involved in a campaign for the past four years with a network of 13 organizations from 10 countries, informing and encouraging young citizens to get mobilized for the environment and reassess and change their habits according to sustainability. In Italy we have involved **over 2,500 students and 100 teachers** in discussions about the **climate emergency and environmental justice** with workshops, theater performances and multimedia activities.



## The age of change: adapt to survive

More than 70% of the world's poor live in rural areas and depend directly on biodiversity and the ecosystem services it produces to survive. For these communities having the knowledge and skills to cope with climate change is a vital issue. Oikos has always been committed to **strengthening the resilience of rural societies**, helping them to combine traditional adaptation strategies with new tools and skills.

This year we have reached **more than 138,500 people** in Tanzania, Mozambique and Myanmar with awareness-raising campaigns on climate change, mainly using theatre <sup>16</sup> and radio to explain what it is and how to deal with it.

Tanzania and Mozambique are among the countries most affected by the consequences of global warming. For this reason, we invest in **trainings for adaptation practices** in livestock grazing (such as set-aside of pastures) and agriculture (conservation agriculture, species and seeds which are more resistant to new climate contexts, rational use of water). These practices help local communities to respond more effectively to the challenges imposed by the climate emergency.

In the State of Rakhine, in Myanmar, we have a **pilot project for the supply of renewable energy in rural villages**, training 10 people in the maintenance of a mini solar network. Thanks to this first experiment, today 97 people can count on safe and clean energy and have stopped the illegal cutting of firewood. Over 1,300 people in the Thandwe district are involved in the **protection of deciduous and mangrove forests** <sup>17</sup> which absorb and store carbon dioxide, contributing to climate change mitigation.

## Climate and energy — Ongoing projects in 2018

	TITOLO DEL PROGETTO	AVVIO	DURATA	DONATORE PRINCIPALE	BUDGET
Mozambique Tanzania	<b>ADAPT</b> – Integrated approach for the definition of replicable actions for supporting environmental protection and community resilience in rural areas	01/04/17	36	Italian Agency for Development Cooperation	€ 1,737,635
	<b>TERRA</b> – Integrated actions to increase resilience to climate changes of pastoral communities in Northern Tanzania	01/03/17	48	Italian Agency for Development Cooperation	€ 1,160,000
	<b>Eco-Boma</b> – A climate resilient model for Maasai steppe pastoralists	01/04/15	48	European Union	€ 1,796,262
Myanmar Italy	<b>Green energy for development</b> – Pilot project on renewable electricity in rural area of Rakhine State	01/05/18	12	Ekoenergy	€ 20,000
	<b>S.A.M.E. WORLD</b> – Sustainability Awareness Mobilization Environment in the Global Education for EYD 2015	22/09/17	15	Intesa San Paolo	€ 20,000
	<b>S.A.M.E. WORLD</b> – Sustainability Awareness Mobilization Environment in the Global Education for EYD 2015	12/01/15	36	European Union	€ 3,933,852 <sup>1</sup>

1. Applicant: CIES Onlus. Istituto Oikos' budget: € 364,020

## Sustainable communities

# Towards more equitable, inclusive and environmentally friendly societies

**All that we are, produce and consume**—water, food, fuel, materials, manufactured goods, means of transport—**we owe it to nature**. But nature's capacity to provide for our well-being and survival has been exploited to **unsustainable limits**: the result is an unprecedented environmental, economic and social crisis. The small producers and the rural communities suffer the most significant consequences because their livelihoods depend, to the greatest extent, on natural resources.

Istituto Oikos has been working for over 20 years to **improve the well-being of local communities** and strengthen the skills of public operators and small producers in the agricultural sector, in fisheries, in tourism, in services related to access to water and energy. We also support the **creation of start-ups and micro-enterprises** that aim to combine environmental protection, income generation and social inclusion.



## Agro-biodiversity and small-scale agriculture: assets to protect

We promote models of production and agro-ecological cultural practices that favour soil conservation, soil fertility and give value to native species which are more resilient to climate change. In 2018 we trained around **4,625 farmers** in a range of topics: bio-pesticides, organic farming practices, composting, water resource management and climate change adaptation strategies.

**In Lebanon**, for example, we have launched a programme for the **restoration of agricultural terraces** within the Shouf Biosphere Reserve, while in Mozambique we have strengthened farmers' skills <sup>18</sup> in the **methods and techniques of conservation agriculture**. The creation of a **collective brand of sustainable agri-food products** will help more than 161 groups of Nepalese farmers <sup>19</sup> to enter the market and be more competitive. **In Tanzania**, on the other hand, the training of more than 500 people in the **production of honey and drying meat** will contribute to greater food security for local communities and the generation of new sources of income.



### Ecotourism as a source of income for rural communities

We believe that ecotourism can favour small local economies and support communities in conservation activities and the protection of natural resources.

In 2018 in Mozambique we supported the establishment of a multi-stakeholder platform (public, private and community representatives) and co-designed a **plan to enhance the touristic and cultural value of Ibo District**. We also launched an awareness-raising campaign on responsible tourism, continuing our commitment to promoting proper management of natural resources, with the involvement of students, professors, authorities and the local community. In March of this year we inaugurated **Casa das Garças**, a lodge on the island of Ibo that promotes inclusive and sustainable tourism for the island and for the local communities. In the heart of the Quirimbas National Park, this structure—owned by the Park—is much more than a hotel: it is an **environmental education centre**, a place for travelers and students who love nature and want to protect it, a **field base for collaborative research** in the archipelago in partnership with national and international universities.

In Tanzania we have launched an **ecotourism programme** that has already promoted the training of around 26 operators and will strengthen environmental and community tourism initiatives and micro-enterprises in the Greater Kilimanjaro area in the coming years. In the **Lampi Marine National Park** (Myanmar) around 220 people have already been trained in this field towards the creation of at least **30 tourism enterprises**.



### Small business: the future is green

Escaping poverty is not easy, especially for those who are most at a disadvantage, such as the young and the women in rural areas. For this reason, Oikos offers technical consultancy and training to **support local start-ups** with an environmental and social focus.

In 2018 in Tanzania we created **two new centres for vegetable-based leather tanning** and the production of handicrafts. The centres, in addition to the 5 already opened last year, employ around **70 Maasai women**. We also launched **6 centres for the production of local honey** ☺, to increase food security and provide an alternative source of income for the families involved.

Learning to buy and sell is also a fundamental skill: **we trained 3,582 Maasai women** through a methodology called marketplace literacy, suitable for those who have a low level of education or who are illiterate.

**In South Rakhine**, Myanmar, we have strengthened and provided technical assistance to **26 micro-enterprises**—the majority of which are run by women—in various sectors including rice processing and trade, peanut trade, bamboo processing, coconut oil production and fish drying, to increase their autonomy and self-sufficiency.



### Awareness-raising and education improve the well-being of communities

Human rights, good environmental practices, correct nutrition, education for sustainability at school: these are some of the main topics that characterize our **awareness-raising and education campaigns** aimed at citizens and communities in Italy and throughout the world.

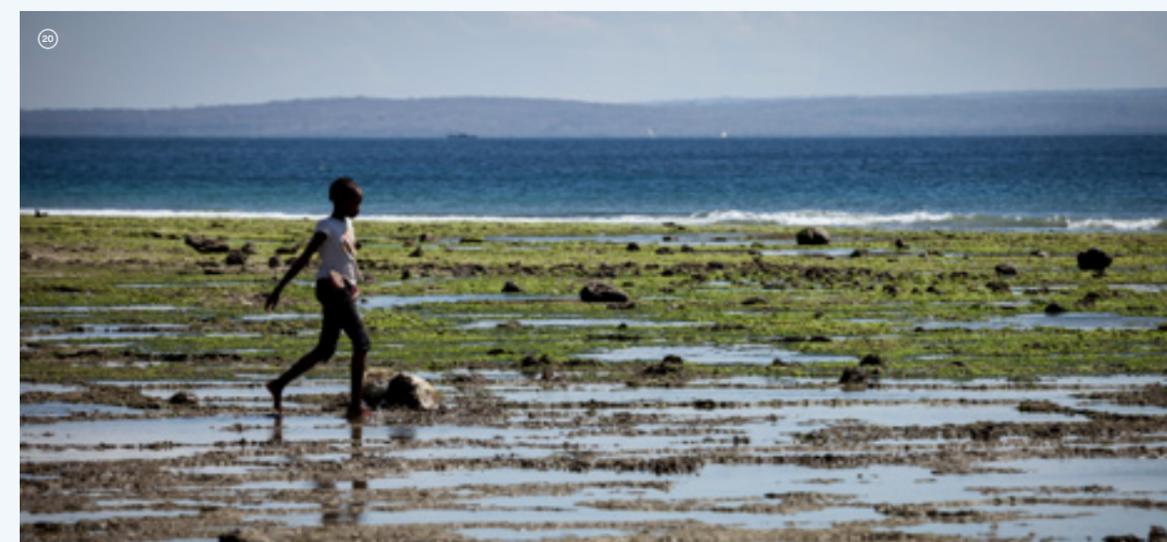
**Schools** are one of our main areas of engagement: we train teachers and students to join us in **promoting change** towards a more sustainable society.

In particular, in 2018 in Italy we set up **educational workshops** for over 1,500 students and trained around 100 teachers on the 2030 Agenda and responsible consumption. In Myanmar we involved 37 teachers in permaculture training programmes, created **72 school gardens** ☺ and reached 1,067 people with a campaign on proper nutrition. In Tanzania we have launched **8 info-points** in various villages to provide Maasai women with information on a variety of issues, including micro-credit opportunities, property rights and gender equality. In Mozambique, we involved 9 schools in Ibo District in **environmental education activities**. We alternated classroom sessions with excursions and field visits to learn about and protect the precious natural resources of the area, with two manuals and a teaching kit provided to around 300 students and their teachers.



## Sustainable communities — Ongoing projects in 2018

	TITOLO DEL PROGETTO	AVVIO	DURATA	DONATORE PRINCIPALE	BUDGET
Mozambique	Culture and peace for the development of Gorongosa	01/07/18	30	European Union	€ 800,000 <sup>1</sup>
	<b>Beyond the subsistence</b> – Promotion of sustainable agricultural chain in Gorongosa and Maringuè by supporting the Mozambican associations of producers	01/04/18	32	The 2007 Foundation	€ 25,000
	<b>PROFILI</b> – Promotion of sustainable agricultural chain in Gorongosa and Maringuè by supporting the Mozambican associations of producers	01/01/18	48	Italian Agency for Development Cooperation	€ 1,798,900 <sup>2</sup>
	Rural development and strengthening of communities resilience in the Districts of Magude, Moamba and Manhiça	01/01/18	36	Italian Agency for Development Cooperation	€ 2,500,000 <sup>3</sup>
	Sustainable child-friendly cities	12/12/17	27	CIR food Cooperativa Italiana di Ristorazione s.c.	€ 15,000
	<b>REDES IBO</b> – Culture and nature as strategic resources for territorial development, community participation and good governance of Ibo District	01/12/16	48	European Union	€ 1,198,564
	Food safety and environmental conservation in Bilibiza – agricultural production: corn, sesame seeds and vegetables	01/10/16	24	ANAC – World Bank	€ 95,580
	Food security and environmental conservation in Macomia District	01/10/16	24	ANAC – World Bank	€ 109,655
	Promotion of food security and food production in urban and peri-urban contexts of Cabo Delgado	01/10/16	12	8 per mille – IRPEF	€ 180,325
	Rice production and processing in Bilibiza	01/10/16	12	ANAC – World Bank	€ 57,146
Subprojects development support to enhance communities' livelihoods in Quirimbas National Park	01/04/16	26	ANAC – World Bank	€ 491,062	
Tanzania	A women enterprise	15/11/17	-	Private Donors	€ 4,577
	Enduimet Secondary School	24/01/18	-	Early Morning	€ 10,000
	<b>S.A.F.E. Gardens</b> – Sustainable Actions For Edible Gardens	31/08/15	-	Private Donors	€ 7,443
	Investing in Maasai women for improving rural community well being	01/04/15	48	European Union	€ 2,130,862 <sup>4</sup>
	<b>MTC</b> – Eco volunteers	01/01/15	-	Private Donors	€ 21,060
Myanmar	Support to the conservation and sustainable management of the Lampi Marine National Park	17/12/18	12	Waldensian church	€ 72,910 <sup>5</sup>
	Promotion of community vegetable gardens and orchards in schools and of the role of women to improve food security in southern Rakhine	01/09/18	12	8 per mille – IRPEF	€ 162,283
	Changing Community Perceptions towards Bears – phase 2	20/06/18	7	World Animal Protection	€ 12,000
	<b>STAR</b> – Innovative strategies for environmental protection and social inclusion through the development of a responsible eco tourism model	01/05/18	36	Italian Agency for Development Cooperation	€ 1,499,909
	Improving conditions of fishermen of the Myeik Archipelago and Lampi Marine Natural Park	01/12/16	18	8 per mille – IRPEF	€ 144,175
<b>DAFNE</b> – Women, environment and community forests for food security in Rakhine	28/12/15	36	Italian Ministry of Foreign Affairs	€ 1,515,270	
Nepal	Developing an agricultural system resilient to climate change in Nepal	01/04/17	24	Italian Agency for Development Cooperation	€ 757,038 <sup>6</sup>
Italy	Action plan to strengthen the economic and management sustainability of the organization and generate measurable, significant changes on a larger scale	21/12/18	18	Cariplio Foundation	€ 121,160
	<b>Makers of the future</b> – Active citizenship practices to engage young people in models of an inclusive and sustainable economy	26/03/18	18	Italian Agency for Development Cooperation	€ 440,314
	<b>People have the power</b> – Activating against inequality	26/03/18	18	Italian Agency for Development Cooperation	€ 221,602 <sup>7</sup>



1. Applicant: Helpcode Italia. Istituto Oikos' budget: € 87,205
2. Applicant: Helpcode Italia. Istituto Oikos' budget € 53,132
3. Applicant: CCS. Istituto Oikos' budget: € 177,276
4. Applicant: Oikos East Africa. Istituto Oikos' budget € 620,475
5. Applicant: Architects Without Borders. Istituto Oikos' budget: € 20,000
6. Applicant: ASIA Onlus. Istituto Oikos' budget: € 99,941
7. Applicant: Oxfam Italia. Istituto Oikos' budget € 23,436

## Italy

### Public entities and Universities

Bosco del Rugareto Local Park (PLIS) – Municipality of Cislago  
Campo dei Fiori Regional Park  
Catholic University of Milan  
Fontanile di San Giacomo Local Park (PLIS)  
Lanza Local Park – Municipality of Malnate  
Medio Olona local Park (PLIS) – Municipality of Fagnano Olona  
Mughetti Local Park (PLIS)  
Municipality of Andrano  
Municipality of Locate Varesino  
Municipality of Varese  
Municipality of Vedano Olona  
Rile-Tenore-Olona Local Park (PLIS)  
Province of Varese  
University of Gastronomic Sciences – Pollenzo  
University of Insubria – Varese  
University of Milano-Bicocca  
University of Pavia  
Valli del Verbano Mountain Community

### Associations and private companies

Action Research for CO-development (ARCO)  
Arca Project Foundation  
Architects Without Borders (ASF)  
Association for International Solidarity in Asia (ASIA)  
Casa delle Agricolture  
Cascina Burattana Agricultural Social Cooperative  
Centre for Information and Development Education (CIES Onlus)  
CoLOMBA – Cooperazione Lombardia  
Engineers Without Borders (ISF)  
È Nostra cooperative  
Equo Garantito  
Gfk Eurisko srl – Milan  
HelpCode  
Il Sole 24 Ore  
International Volunteering Centre (Ce.V.I.)  
Legambiente Lombardia Onlus  
Leroy Merlin Italy  
LIPU Onlus  
Pithekos association  
Sunugal association  
Training for Communication (For. Com.)

## Europe

### Associations and private companies

APS – Portogallo  
Arche Nova – Germania  
Artemissziò Foundation – Ungheria  
Bulgarian Gender Research Foundation (BGRF) – Bulgaria  
CEPS Projectes Socials – Spagna  
Computer Technology Institute and Press “Diophantus” (CTI) – Grecia  
European Centre for Development Policy Management (ECDPM) – Paesi Bassi  
French National Museum for Natural History – Francia  
Fundación IBO – Spagna  
Humanitas – Slovenia  
Iles des Paix (IDP) – Belgio  
PEIPSI – Estonia  
SCCD – Slovacchia  
SMILO: sustainable islands – Francia  
University of York – Regno Unito  
Veterinarians without Borders/VSF – Belgio  
Zoological Society of London – Regno Unito

## Tanzania

### Public entities and Universities

Arusha City Council  
Arusha District Council  
Arusha Regional Secretariat  
Arusha Technical College (ATC)  
Babati District Council  
Centre for Agricultural Mechanization and Rural Technology (CAMARTEC)  
Dodoma Regional Secretariat  
Enduimet Wildlife Management Area (WMA)  
Kiteto District Council  
Institute of Rural Development and Planning (IRDP)  
Longido District Council  
Manyara Regional Secretariat  
Meru District Council  
Ministry of Water  
Monduli District Council  
National Authorizing Officer for European Development Fund – Ministry of Finance and Planning  
President's Office Regional Administration and Local Government (PORALG)  
Randilen Wildlife Management Area  
Selian Agricultural Research Institute (SARI)  
Singida Regional Secretariat  
Simanjiro District Council  
Small Industry Development Organization (SIDO)  
Tanzania National Parks (TANAPA)  
Tanzania Wildlife Management Authority (TAWA)  
Tanzania Wildlife Research Institute (TAWIRI)  
The Nelson Mandela African Institution of Science and Technology (NM-AIST)  
Vice President's Office – Environment Division

### Associations and private companies

African Conservation Center (ACC)  
Alliance Française (AF)  
Big Life Foundation (BLF)  
Camel Safari Camp  
Carbon Tanzania  
Chem Chem Foundation  
Enabel (Belgian Development Agency)  
Global Climate Change Alliance (GCCA)  
Honeyguide Foundation  
International Fund for Animal Welfare (IFAW)  
Maasai Pastoralist Foundation (MPF)  
Maasai Women Development Organization (MWEDO)  
Maji na Maendeleo Dodoma (MAMADO)  
Makilenga Water Consumer Association  
Maliasili Initiatives  
Marketplace Literacy Community Trust (MLCT)  
Meru Sustainable Land (MESULA Ltd)  
Mkuru Training Camp (MTC)  
Northern Tanzania Rangeland Initiative (NTRI)  
Oikos East Africa  
Pastoral Women's Council (PWC)  
Pathfinder International  
Research, Community and Organizational Development Associates (RECODA)  
South Rift Association of Land Owners (SORALO)  
Sustainable Environment Management Action (SEMA)  
Tanzania Maasai Women Art (TMWA)  
Tanzania Organic Agriculture Movement (TOAM)  
Tanzania People & Wildlife (TPW)  
The Nature Conservancy Tanzania (TNC)  
TRIAS Tanzania  
Ujamaa Community Resource Team (UCRT)  
Water Service Facility Trust (WSFT)  
Wildlife Conservation Society Tanzania (WCS)  
World Vegetable Centre (AVRDC)

## Mozambique

### Public entities and Universities

Administração Nacional das Áreas de Conservação (ANAC)  
Direção Provincial de Cultura e Turismo de Cabo Delgado  
Direção Provincial de Educação e Desenvolvimento Humano  
Direção Provincial do Mar, Águas Interiores e Pesca (DPMAIP)  
Governo Distrital do Ibo  
Ministério da Terra, Ambiente e Desenvolvimento Rural (MITADER)  
Parque Nacional das Quirimbas  
Serviço Distrital de Actividades Economicas de Metuge (SDAE Metuge), de Ibo, de Montepuez  
Universidade Lúrio  
  
Associations and private companies  
Associação do Meio Ambiente (AMA)  
ECO Moçambique  
LUPA

## Myanmar

### Public entities

Ministry of Hotel and Tourism (MOHT)  
Ministry of Natural Resources and Environmental Conservation (MONREC)  
Tanintharyi Regional Government

### Associations and private companies

Food Science and Technology Association (FoSTA)  
Gender and Development Institute (GDI)  
Golden Key Voluntary Service  
Intrepid Travel  
Kawthaung Public Land Watching Association  
Kawthaung Tour Guide Association  
Myanmar Ocean Project  
Myanmar Responsible Tourism Institute (MRTI)  
Rakhine Coastal Region Conservation Association (RCA)  
Rural Development Service (TWA)  
The Center for People and Forests (RECOFTC)  
Wildlife Conservation Society Myanmar (WCS)

## Other countries

### Associations and private companies

Al Shouf Cedar Society (ACS) – Libano  
Community Markets for Conservation (COMACO) – Zambia  
Ceapred – Nepal  
Global Sustainable Tourism Council (GSTC) – Stati Uniti  
Swisscontact – Svizzera  
Uniterra (WUSC & CECI) – Canada

# Partners

We believe that in any context we work in, every operation is first and foremost a result of daily collaboration between all parties on the ground—both public and private.

For this reason, we build scientific partnerships with local and international universities and stable alliances with public institutions, organisations, civil society and private bodies.

We know that change requires time and stability in order to achieve lasting results, fostering fine-tune effective and replicable methods and strategies.

# Our main supporters

## International organisations

European Union, Food and Agriculture Organization (FAO), World Bank Group.

## Public entities

Administração Nacional das Áreas de Conservação (ANAC) – Mozambique, Italian Agency for Development Cooperation (AICS), Lombardy Region, Municipality of Milan, Province of Varese, 8xmille IRPEF.

## Private entities

Cariplo Foundation, Charity and Defence of Nature Trust, Ekoenergy – Finland, Ensemble Foundation – France, Keidanren Nature Conservation Fund – Japan, Segré Foundation – Switzerland, Stiftung Drittes Millennium – Switzerland, The Nature Conservancy, Tractebel Engineering SA, Waldensian Evangelical Church.



2019

## The future

### The 2019-2023 Strategic Plan will help us steer our efforts in the coming years.

**We will maintain biodiversity at the centre of our interventions:** a concrete parameter to measure the health of natural systems and species, be they forests, savannas, wetlands or cultivated fields. We will act in synergy with industry experts and local communities, in Italy and abroad. To guarantee the quality of the interventions and strengthen the network of "custodians" of the territory.

**We will continue to experiment with innovative and integrated models for the care of the territory** and shared assets, such as water, soil and forests, and for the maintenance of ecosystem services. We will encourage economic activities combining environmental protection and income: local agri-food supply chains, agricultural and forest management capable of increasing the storage of carbon dioxide, ecotourism, renewable energy companies. We will take care of innovation, but we will also enhance the technical knowledge already available and local traditions.

We will contribute to **developing the new science of ecological restoration**, an essential tool to recover the negative effects of the industrial and human growth on the planet. It is no coincidence that the UN assembly dedicated the decade 2021-2030 to ecological restoration.

Our activities in Africa and Myanmar will remain central. But we will also work in the Mediterranean basin and in the Alpine arc, strengthening partnerships, sharing skills and planning on a large scale.

#### In all activities, women and young people will be our privileged partners.

Our education and social communication campaigns will spread knowledge about environmental challenges, but they will also try to spread a greater sense of confidence in the **ability of each of us to contribute to solving an emergency** that requires a collective commitment and a willingness to change.

Many actors will contribute to lead the world towards a "new enlightenment". Oikos will seek **collaborations with the private sector** to build together testimonies and ideas to offer to the world's economic leaders and drive them through the conclusion that the environmental problem exists, as well as possible solutions. But the **relationship with institutions and communities will remain firm and of priority**. Helping to create that basis of cultural awareness without which political leaders will otherwise hardly bear the consequences of their decisions.

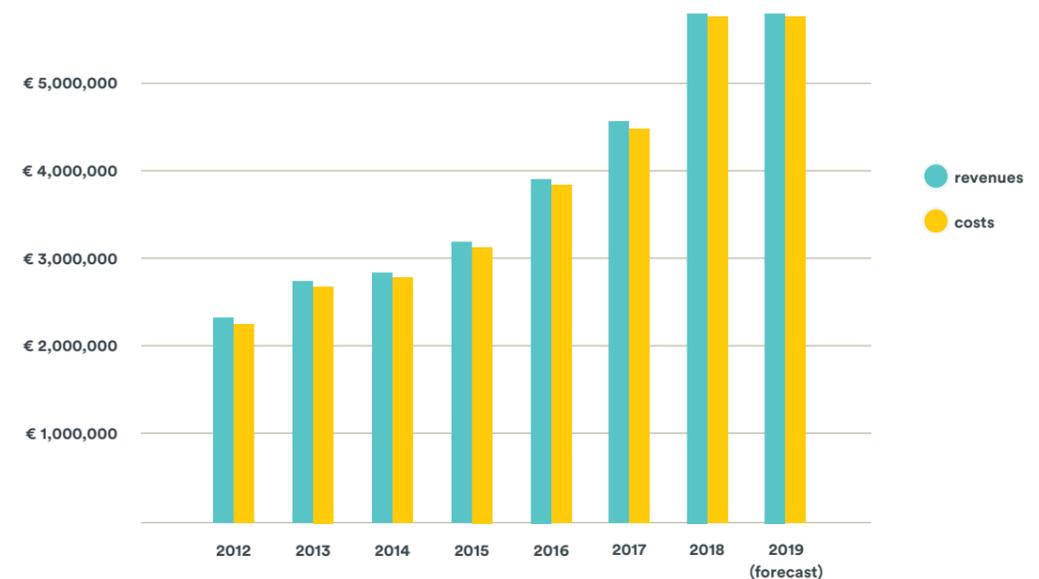
#### With its limited but significant interventions, Oikos has an active role to play, and it intends to play it all the way to the end.



2023

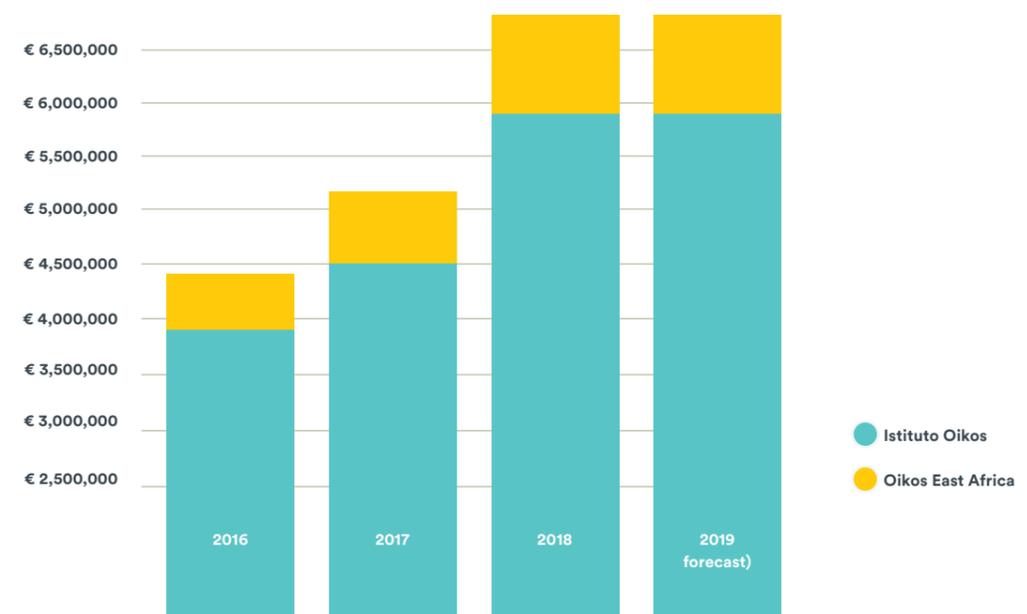
### Cost and revenues

2018 marks an important increase in income, which stands at **€ 5.8 million, an increase of 30% over the previous year**. The growth trend of the organization continues, as it has done since 2012. The balance sheet net assets of **€ 55,000** mean a further increase in the financial soundness of the organization.



### Consolidated revenues of Istituto Oikos and Oikos East Africa

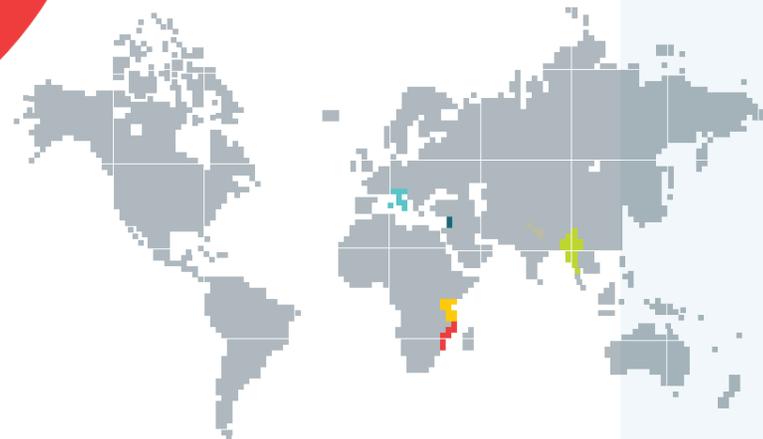
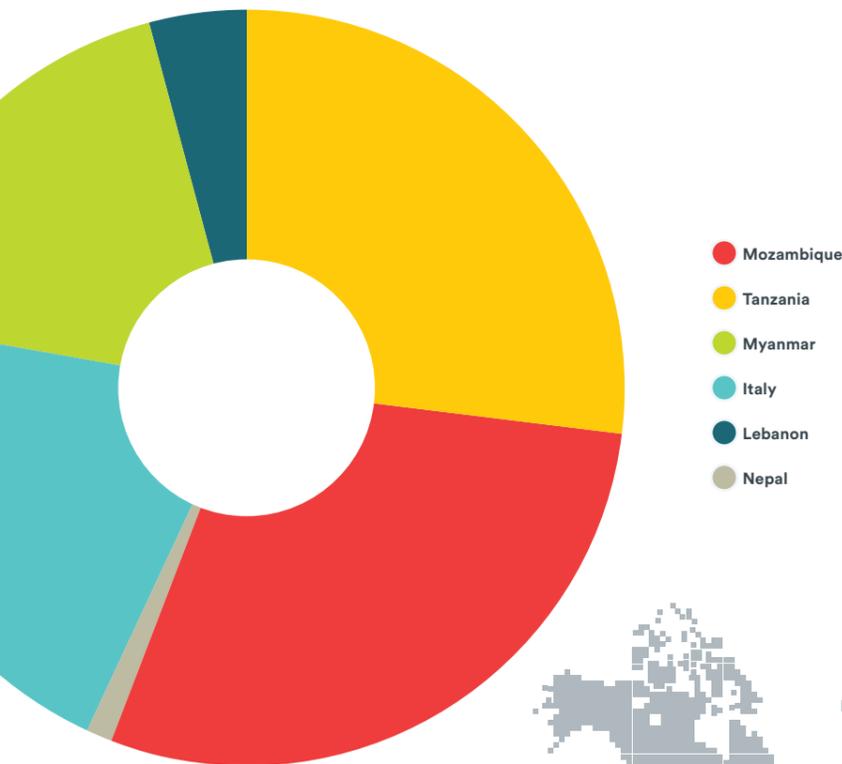
A parallel growth is also recorded in the subsidiary Oikos East Africa, operating in Tanzania with **€ 876,000 project income**, compared to € 663,000 last year. The consolidated result of the Group for 2018 has therefore reached **€ 6.8 million**.



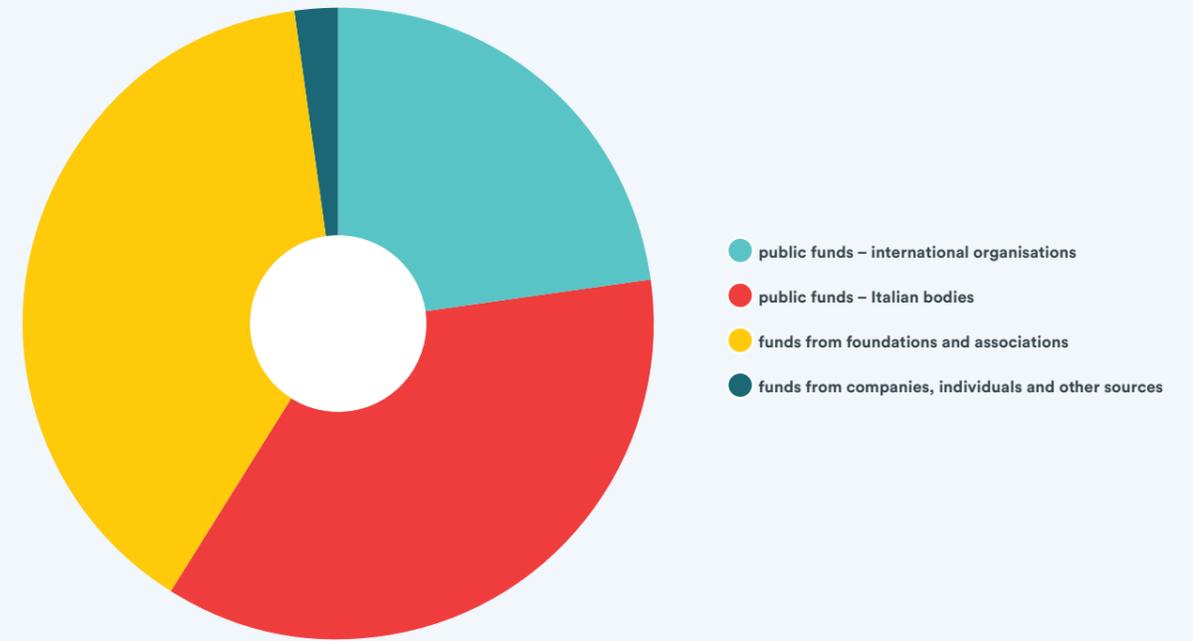
## 2018 revenues

In addition to our long-standing countries of operation—Tanzania, Myanmar and Mozambique—we have started activities in two new countries: Lebanon and Nepal.

### Countries



### Funding sources



### Use of funds

Each euro donated is used as follows:



# Financial statement

## Balance sheet

	ASSETS	2016	2017	2018
Fixed assets	Tangible fixed assets	€ 10,962.00	€ 22,801.00	€ 70,068.00
	Financial fixed assets (shares)	€ 75,000.00	€ 75,000.00	€ 75,000.00
	Financial fixed assets (other titles)			€ 150,000.00
	<b>Total fixed assets</b>	<b>€ 85,962.00</b>	<b>€ 97,801.00</b>	<b>€ 295,068.00</b>
Working capital	Receivables	€ 39,139.00	€ 29,711.00	€ 25,702.00
	Activities that do not constitute fixed assets	€ 9,883,123.00	€ 10,575,122.00	€ 6,306,072.00
	Liquid financial resources	€ 1,608,818.00	€ 3,449,529.00	€ 2,866,737.00
	Activities that do not constitute fixed assets (other titles)			€ 1,350,000.00
	<b>Total working capital</b>	<b>€ 11,531,080.00</b>	<b>€ 14,054,362.00</b>	<b>€ 10,548,511.00</b>
	Accrued income and prepaid expenses	€ 1,292.00	€ 16,526.00	€ 46,805.00
	<b>Total assets</b>	<b>€ 11,618,334.00</b>	<b>€ 14,168,689.00</b>	<b>€ 10,890,384.00</b>

	LIABILITIES	2016	2017	2018
	Reserves	€ 756,725.00	€ 811,968.00	€ 867,263.00
	Staff severance indemnity fund	€ 66,169.00	€ 88,377.89	€ 106,751.00
	Debits	€ 10,733,877.00	€ 13,142,532.00	€ 9,681,664.00
	Accrued expenses and deferred income	€ 61,563.00	€ 125,813.00	€ 234,706.00
	<b>Total liabilities</b>	<b>€ 11,618,334.00</b>	<b>€ 14,168,690.89</b>	<b>€ 10,890,384.00</b>

## Income statement

	REVENUE	2016	2017	2018
	Revenue for institutional projects from Private Entities	€ 973,528.00	€ 1,026,982.08	€ 2,335,832.67
	Revenue for institutional project from Public Entities	€ 2,682,007.00	€ 3,105,679.65	€ 3,196,534.54
	Revenue from fund-raising from individuals	€ 26,262.00	€ 12,628.00	€ 4,725.60
	"5 per mille" Contributions	€ 7,565.00	€ 8,122.21	€ 10,179.91
	Other revenue	€ 51,295.00	€ 25,326.52	€ 34,680.67
	<b>Total institutional income</b>	<b>€ 3,740,657.00</b>	<b>€ 4,178,738.46</b>	<b>€ 5,581,953.39</b>
	Revenue from secondary activities	€ 177,912.00	€ 307,538.00	€ 279,247.00
	<b>Total income</b>	<b>€ 3,918,569.00</b>	<b>€ 4,486,276.46</b>	<b>€ 5,861,200.39</b>

	EXPENSES	2016	2017	2018
	Institutional activities expenses	€ 3,594,666.00	€ 4,095,739.00	€ 5,458,935.00
	Secondary activities expenses	€ 174,315.00	€ 304,304.00	€ 277,395.00
	Financial and asset expenses	€ 22,302.00	€ 21,760.00	€ 47,505.00
	Depreciations	€ 6,792.00	€ 9,110.64	€ 22,066.00
	<b>Total expenses</b>	<b>€ 3,798,075.00</b>	<b>€ 4,430,913.64</b>	<b>€ 5,805,901.00</b>

	Financial year surplus	€ 120,494.00	€ 55,243.00	€ 55,300.00
	<b>Balance</b>	<b>€ 3,918,569.00</b>	<b>€ 4,486,156.64</b>	<b>€ 5,861,201.00</b>

# A community that grows along with nature and people

Private supporters are **valuable allies** that we count on to carry out the activities described so far and the goals we want to pursue in the coming years. Their contribution is fundamental because it allows us to plan our work more effectively and aim for a more significant impact.

**We believe that sustainable development can only take place thanks to the sharing, the knowledge and the awareness: each of us can actively contribute to protecting the environment and achieving a sustainable and inclusive future for all.**

For this reason, our pledge is to give a greater voice to the people who believe in our mission and who want to join us. So far we have been lucky, having by our side a group of people that helped us protecting nature: some of them have decided to **dedicate a happy moment** by raising funds, others joined our **ecovolunteering camps** and, again, others who choose a **charity gift** for a loved one.

In 2018 we were also able to count on the support of a group of **friendly companies** that assisted us with direct donations to projects through sponsorship of our events and by involving their employees in volunteering. One of them is **Novamont S.p.A.** which, at Christmas, contributed to the restoration of a wetland in the province of Milan. Together we have been able to give back to communities a space in which they can rediscover the precious biodiversity of their area, so that they can help us preserve it and protect it.





**Katia**  
volunteer



Last year our volunteers decided to run in the prestigious Milan Marathon to support an important project, *A Women Enterprise*, which guarantees a sustainable economic alternative to a group of 25 Maasai women in Tanzania through local handicraft production.

**Last summer, my teammate and I participated to the ecovolunteering camp at Mkuru: there we had the opportunity to get to know the Maasai culture and Istituto Oikos' projects in the area. Running in the Marathon was a way to keep our bond with Mkuru alive, in particular, by supporting women entrepreneurs. Thanks to this sporting event we have been able to let our friends know about these projects, spreading the spirit of sustainable development!**

Every single person who decided to be at our side in 2018, be it with a small gesture or through a structured activity, helped us to carry out all of the projects we have shared in this mission report. Our heartfelt thanks go to each of them because, as an African proverb tells us:

**if you dream alone, it's just a dream. If you dream together, it's the beginning of reality.**



## **Now it is your turn: join our dream!**

Become part of our community through an annual donation. We will send you an *I protect nature card*. You can make your donation through:

### **Postal account**

N° 61923629 addressed to Istituto Oikos Onlus

### **Bank transfer**

IBAN IT80R0569601602000006906X78 headed to Istituto Oikos Onlus

### **Credit Card / PayPal**

on our website [www.istituto-oikos.org](http://www.istituto-oikos.org) or by calling +39 02 21597581

## **Donations made to Istituto Oikos are amenable to tax deduction.**

**Don't forget to enter your name, surname and e-mail address  
in the payment's description.**

### **Need help?**

**Call us at +39 02 21597581 or write to  
[sostenitori@istituto-oikos.org](mailto:sostenitori@istituto-oikos.org)**



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