



CONSERVATION OF
NATURAL RESOURCES AND
SUSTAINABLE DEVELOPMENT

www.istituto-oikos.org

MISSION REPORT 2013



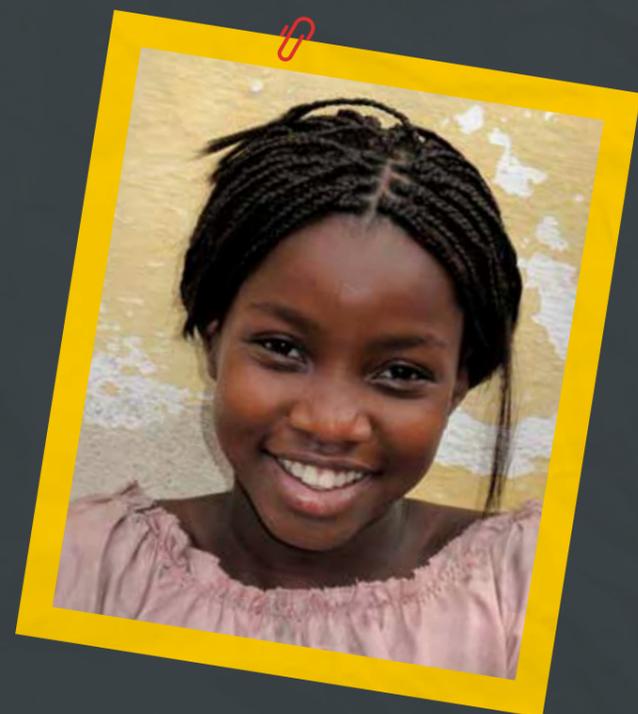


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VISION

A future in which ecology, economy and equity come together to reconcile the needs of man and the environment

MISSION

To contribute to preserving ecosystems and supporting development through professionalism, innovation and participation

— LETTER FROM THE PRESIDENT

In 2013 Istituto Oikos focused on some specific issues: studying natural resources, promoting their fair and effective governance, finding solutions for global problems.

For example the need to nourish, by 2050, 9 billions of people: food availability will have to grow by 60% (in the South of the world by 100%). Nevertheless by 2050 we are expecting a decrease of 8% of agricultural production in Africa and Southern Asia (IPCC, 2014): desertification, salination and environmental degradation affect 30% of the soils and a billion and a half of people.

Oikos' work is guided by two key words: **biodiversity and resilience**, that is the ability of a system – an individual, a forest, a cultivation or a city – to react positively to a sudden change. Handling the diversity of natural systems, allowing cultivated species to adapt, small farmers relied for many years on the advantages offered by biodiversity, managing risks, reducing the effects of natural disasters and guaranteeing the *resilience* of the harvesting. The awareness that biodiversity, nutrition and food safety are strictly bound one with each other inspires Oikos' interventions.

In the marine parks of Lampi (Myanmar) and Quirimbas (Mozambique) we collaborate with the local authorities to integrate the knowledge of biodiversity with land planning and conflicts mediation, so that natural resources can keep supporting 20,000 families of fishermen and farmers. In the Rakhine region, in **Myanmar**, we helped 149 families to conquer the right to manage for thirty years 325 hectares of forest. In **Tanzania** we support the community management of a water system with 18,500 beneficiaries and we help 160 farmers to improve their production, enhancing local varieties and reaching more profitable market areas. Through orchards and hygiene and sanitation campaigns in schools we promote healthier diets, richer in fruits and vegetables. In Salvador de Bahia, **Brazil**, we trained 500 women in the field of sustainable tourism. In Italy we preserve protected areas, in collaboration with the **Guido Tosi Research Group** of the University of Insubria.

To grant resilience we need to work on awareness raising. We have to give up the illusion that the decisions we make in our material life don't have important consequences. The 10,000 litres of water necessary to make a cotton t-shirt should lead us to using it for more than one season only. In our world of abundance there shouldn't be products for which the true "price label" is hidden, disguising the environmental cost of the past and future of objects.

We work to raise awareness among people of every age and profession, in all educational contexts: school, family, work, media. With five short videos on food waste we reached over 86,000 Italians. With students from the Politecnico di Milano we created "Energy Efficiency Teams" that offer their advice to those who want to cut down their energy consumption.

The human brain elaborated some excellent responses to threats: we know how to pull back from a growling dog. Nevertheless we stumble in front of the threats that are waiting for us in the future. It is time to get used to seeing the dangers, to make visible all products' invisible price tag, to rely on that collective intelligence that has led us until today and on which we will need to rely if we want to have a future.

— ROSSELLA ROSSI

1. MEET OIKOS



— ABOUT US

Istituto Oikos is a non-profit, non-religious and independent organisation, founded in Milan in 1996.

We work in Europe and in developing countries to safeguard **biodiversity**. We promote a responsible management of **natural resources** and the widespread adoption of **more-sustainable** lifestyles as tools for social and economic **development** and for fighting poverty.

We design and implement projects for **international cooperation** for development, **education** for sustainability and **environmental conservation** in Italy and in the world.

In 17 years we have devised and developed over two hundred and thirty projects in Italy, Europe and thirteen countries of Africa, Asia and South America.

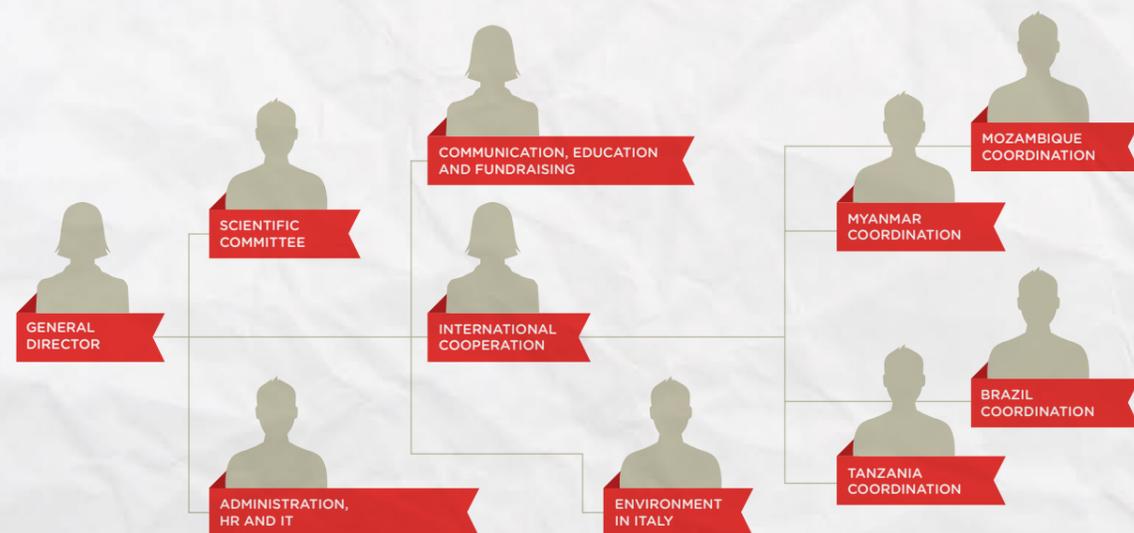
Our headquarters is based in Milan, but we also have three local offices: in Arusha (Tanzania), in Yangon (Myanmar/Burma) and in Pemba (Mozambique).

A total of 94 **people contributed to the success of our projects**.

Our staff in Italy: 5 employees, 8 project contractors and 1 intern.

Our staff abroad: 9 expatriate employees, 1 volunteer and 29 local employees in Tanzania, 2 expatriate employees and 18 local employees in Myanmar/Burma, 1 expatriate employee and 9 local employees in Mozambique and 1 expatriate employee and 10 local employees in Brazil.

OUR OPERATIONAL STRUCTURE



— RECOGNITIONS AND MEMBERSHIPS

RECOGNITIONS

- » Officially recognised association (Varese Prefecture)
- » Non-profit organisation ("ONLUS") as per Law 760/1997
- » Declared suitable for International Cooperation by the Italian Ministry of Foreign Affairs (Law 49/1987)

MEMBERSHIPS

- » Association of Italian NGOs
- » CoLomba (Association of NGOs from the Lombardy Region)
- » EnergyLab
- » European Commission Campaign "Sustainable Energy for Europe"
- » Expo dei Popoli
- » Italian Coalition for the Fight Against Poverty
- » World Conservation Union (IUCN)

— SOME EXAMPLES...

BRAZIL

In Salvador de Bahia, **Brazil**, tourism can help young people and women decreasing their reliance on casual work and avoiding discrimination. This is the reason why we work on quality **professional education** in the suburbs, in order to increase the chances to access to a stable income for at least **500 people** by obtaining jobs in the sustainable tourism sector.

ITALY

In **Italy** one of the issues we work on is awareness raising on **energy efficiency**. We have been working for a year with students from the **Politecnico di Milano** to create "Energy Flying Squads" that deliver technical and behavioural advices to those who wish to reduce their impact on the planet and the cost of their bills.

MYANMAR

In the state of Rakhine, in **Myanmar/Burma**, we created four community forests. What does this mean? That 149 rural families gained the right to manage and use the products of **325 hectares of forest for 30 years**.

TANZANIA

Here, in the North of **Tanzania**, we are helping **160 small farmers** improve the quality and quantity of their horticultural production. We also support them in finding more profitable new markets where they can sell their surplus production, as well as in adopting cultivation systems that don't damage the soil, thus making their activity sustainable through time.



- where we work today
- where we have worked



— OUR APPROACH

A management which carefully considers the preservation of “natural capital” is the basis for any development process. In the rural areas of the Global South, poverty and inappropriate and unsustainable management of natural resources are directly related. On the other end, in the Global North, the lack of attention towards the health of the environment is putting at risk the future of the coming generations and of our planet.

Regional plans, wildlife monitoring, responsible-tourism programmes, aqueducts and photovoltaic plants: with all our interventions we want **to make city dwellers, rural communities and public institutions more aware of environmental protection.**

We operate following integrated long-term programmes. We base our actions on our vast knowledge of the environmental and social context, on our enduring partnerships and on the possibility of monitoring our projects in the long term.

We proceed following three stages:

01. **fact-finding**, during which we acquire the basic elements needed to develop our interventions with the local communities;
02. **operational**, involving a number of investments and concrete actions;
03. **analysis**, in which we critically analyse the results and start the promulgation of good practices.

We mainly work in **fragile natural environments which are exposed to climate change and to a growing, poorly controlled, anthropic pressure.** At the same time, from an ecological point of view, these environments are extremely valuable, due to their rich biodiversity and to the services the ecosystems offer in terms of climate stabilization, water drainage and supply of raw materials.

Through **collaboration with the local population**, and a cooperation with local, national and international institutions and organisations, we develop projects based on **innovation** and experimentation as well as on **concrete, sustainable** actions, **scientific rigor**, the principles of **equity, solidarity and intercultural collaboration.**

Conservation of biodiversity and sustainable development in Italy and around the world: the 5 key sectors:

01. NATURAL RESOURCES

Knowing, planning and acting to protect the environment and biodiversity.

02. CLIMATE AND ENERGY

Protecting the climate and encouraging the transition towards renewable energies.

03. EDUCATING FOR SUSTAINABILITY

Promoting sustainable behavior among the citizens in the North and South of the world.

04. FOOD SECURITY

Improving land management to encourage food production and safeguard the population.

05. LOCAL ECONOMY AND ENVIRONMENT

Promoting economic initiatives in the environmental sector.

— OUR HISTORY: 1996-2013

Founded by a group of naturalists and biologists, since its very beginnings Istituto Oikos specialised in the environment, working on **conservation and management of the Alps’ flora and fauna** and establishing a solid collaboration with public institutions and Italian universities.

1996

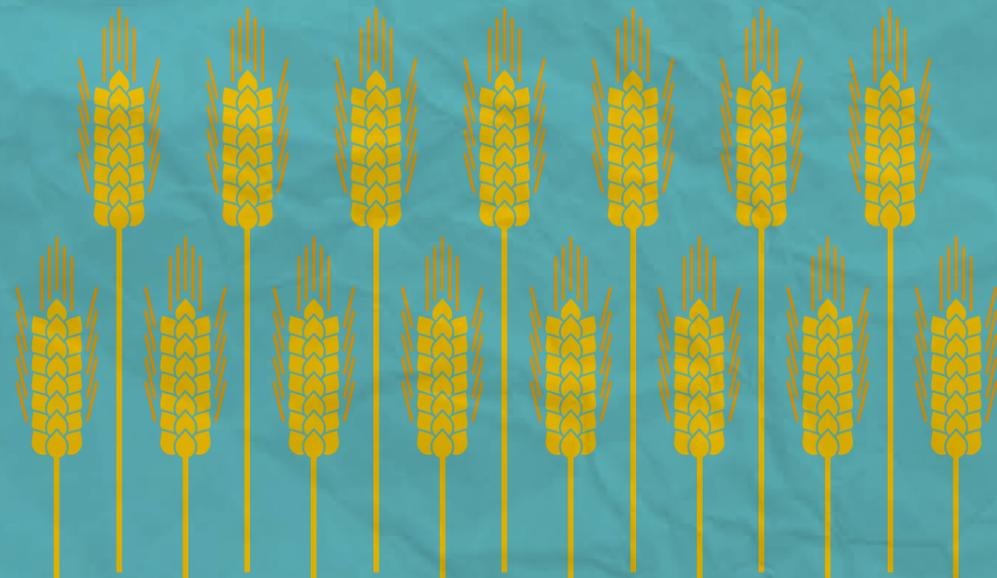
From 1997, we operate in the north of Tanzania, in Africa, with the aim of contributing to the definition of a **sustainable development strategy** in areas with a particular environmental interest, in collaboration with local institutions and populations.

From the experience of this ongoing dialogue with the people benefiting from the projects, Istituto Oikos developed a systematic and interdisciplinary approach, based on the idea that in rural areas **social-economic development and the struggle against poverty need to start from a sustainable and participatory management of natural resources.**

Istituto Oikos has thus broadened its horizons, moving from the safeguard of the environment on to the promotion of **integrated development programmes** with an analysis and participated planning of natural resources, awareness and educational outreach: projects that strengthen the economic independence of disadvantaged communities, the role of women and forms of collaboration and partnerships among organisations of the Global North and South.

2013

2. 2013 PERFORMANCE



→ **13** INTERNATIONAL COOPERATION PROJECTS:
5 in Tanzania, 5 in Myanmar/Burma,
1 in Brazil, 1 in Mozambique

→ **6** ENVIRONMENT CONSERVATION PROJECTS IN ITALY

→ **7** PROJECTS ON EDUCATING FOR SUSTAINABILITY
involving partners in Poland, Portugal,
UK, Spain and Switzerland

— 2013 INTERNATIONAL COOPERATION PROJECTS

Oikos considers cooperation for development to be closely related to the safeguard of natural resources and ecosystems. **A healthy environment can effectively ensure food security and access to water sources, as well as increase its own “resilience”: meaning the ability to respond appropriately to unexpected events, such as those caused by climate changes.**

We mainly work in areas where the safeguard of natural environments is endangered by inadequate and unsustainable practices and behaviours.

We develop all our programmes in close collaboration with the beneficiaries of the projects, thoroughly respecting local values and traditions.

In order to ensure the long-term sustainability of our intervention, we always invest in professional training and education, involving all stakeholders, from children to parents, from women to officers of the local authorities and representatives of the civil society.



PROJECT TITLE	COUNTRY	MAIN SECTOR	MAIN DONOR	DURATION	TOTAL BUDGET	MAIN DONOR'S CONTRIBUTION	SPENT IN 2013
Growing the future at school	Tanzania	Natural resources Food security	Intervita	39 months	€ 630,570	€ 489,090	€ 113,547
Water projects in Momella, Malemeu and Nkoasenga	Tanzania	Natural resources	Charity and Defense of Nature Trust	48 months	€ 275,835	€ 275,835	€ 114,520
Improving Water and Sanitation and Hygiene Standards in Arusha Region	Tanzania	Natural resources	EuropeAid	48 months	€ 2,849,160	€ 1,994,412	€ 841,985
Safe Food, Safe Lives	Tanzania	Natural resources Food security	Mediafriends	23 months	€ 500,000	€ 500,000	€ 142,695
MESULA – Mount Meru Sustainable Land	Tanzania	Natural resources Food security	Lombardy region	24 months	€ 419,200	€ 249,960	€ 59,677
One fruit per day	Tanzania	Natural resources	Private donors	1 months	€ 5,957	€ 5,957	€ 103
Profissão turismo	Mozambique	Local economy and environment	EuropeAid	48 months	€ 1,277,633	€ 958,225	€ 187,534
Improve knowledge and management of marine and forest resources in Southern Rakhine State	Myanmar	Natural resources	EuropeAid	42 months	€ 708,747	€ 531,560	€ 111,658
Community fruit and vegetable gardens in South Rakhine	Myanmar	Natural resources Food security	Milan Municipality	24 months	€ 517,830	€ 150,000	€ 76,501
Promotion of innovative sustainable development strategies for the Rakhine coastal region	Myanmar	Natural resources	Italian Ministry of Foreign Affairs	12 months	€ 628,130	€ 313,150	€ 170,518
Participative land use management and eco-tourism to fight poverty and to promote sustainable development in the Myeik archipelago	Myanmar	Natural resources Local economy and environment	Italian Ministry of Foreign Affairs	12 months	€ 220,180	€ 150,000	€ 127,377
PLUME Participatory Land-Use Management and Eco-tourism in Lampi MNP	Myanmar	Natural resources Local economy and environment	Stiftung Drittes Millennium	36 months	€ 124,250	€ 124,250	€ 8,274
Strengthening of Village Fisheries Societies (VFS) for co-management of fisheries in 20 villages in Bogale Township	Myanmar	Natural resources Local economy and environment	FAO	10 months	€ 50,987	€ 50,987	€ 0
Formação profissional e geração de renda para jovens e mulheres das periferias de Salvador (BA)	Brazil	Local economy and environment	EuropeAid	36 months	€ 726,209	€ 531,588	€ 155,403
Total					€ 8,934,688	€ 6,319,057	€ 2,109,792

IN TANZANIA...

... WE BRING WATER

In the Leguruki and King'ori wards of the Arumeru District, in Tanzania, the local population lives mainly relying on agriculture. In this area the water distribution system is inadequate and women and children are obliged to walk for miles to find water.

With the support of the European Union and of the Charity and Defence of Nature Trust we are carrying on a project that will increase clean water availability by 65% in this area.

An almost 290km-long aqueduct will reach the most remote areas and will guarantee to people an average distance of 500 metres from the closest water-collection point. By the end of 2013 we have completed over 150 km of lines (main and distribution lines), and 170 public fountains have been built.

Eight villages now have a new water service (with about 18,500 beneficiaries). Also, five tanks have been built and two have been re-established.

A **participated management of this water system** is fundamental to avoid conflicts and guarantee the correct maintenance of the structure.

To favour the establishment of virtuous mechanisms, we supported the constitution of the **Makilenga Water Use Association**, which is responsible for the management of the new part of the plant since 2013.

The members of the association conducted specific trainings for its members and of the 14 Village Water Committees, village level organisations for water management.

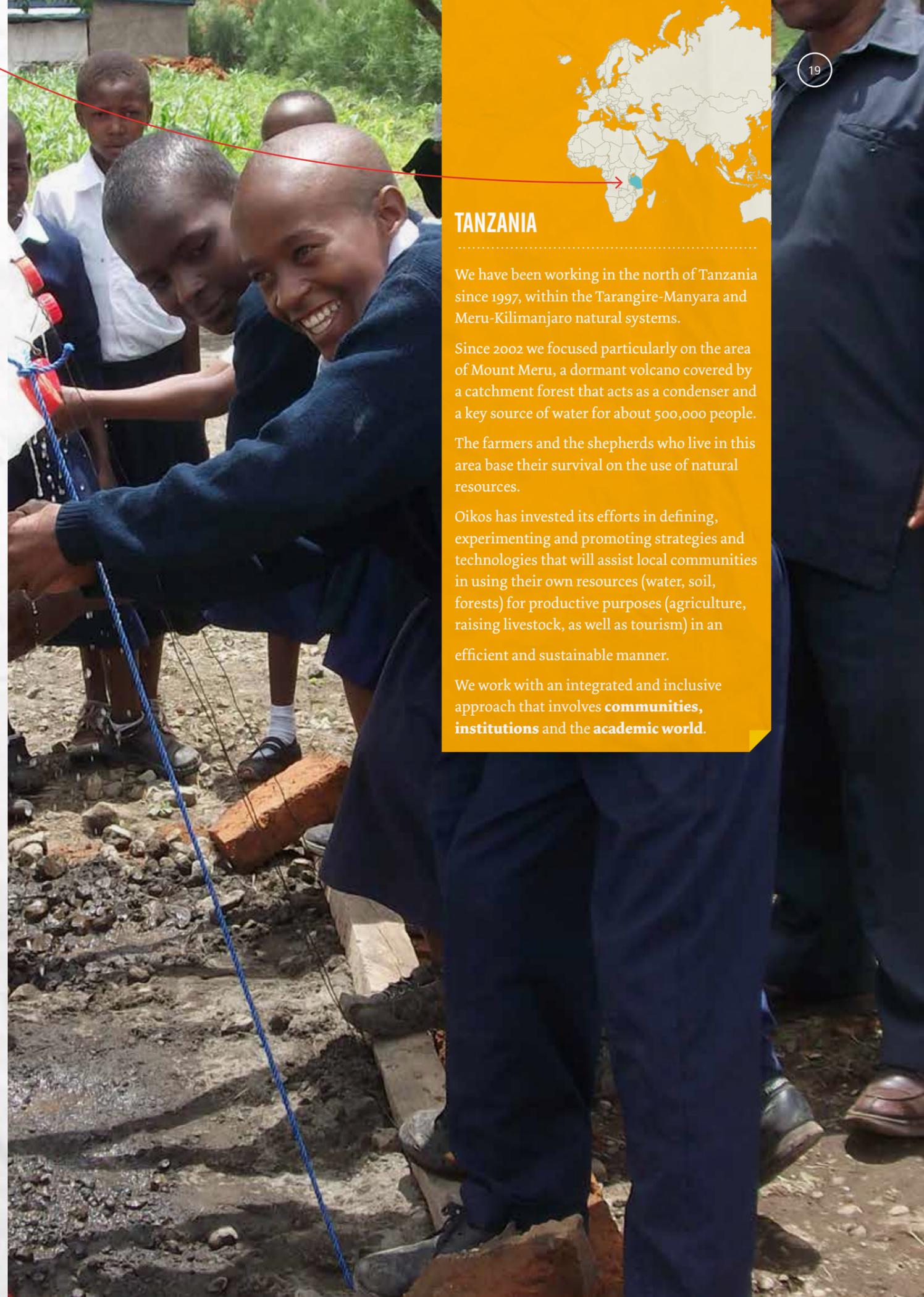
For the daily management of the plant, one manager, two hydraulic experts and one accountant have been selected and employed in October 2013. The collection of the fees for maintenance expenses is ongoing: in the last months of 2013, 8 million schillings (4,000 Euros) have been collected.

Furthermore, we are involved in an **awareness raising campaign on good health-hygiene practices** and in the construction of hygienic services. This initiative already brought to the participated construction of about **300 improved lavatories**, by the end of the project at least 600 will be built.

We created 28 school clubs, that involved 1,346 children and 56 teachers from primary and secondary schools in activities aimed at educating on good health-hygiene practices.

The "child to child" approach allowed us to reach over 11,000 students, that is **100% of the student community**. The good practices have been spread by the children within their families, for example with the construction of small structures for washing hands inside the houses.

Finally, there are **14 health committees**, whose awareness-raising activities (village cleaning, street theatres, concerts) have involved 5,000 people.



TANZANIA

We have been working in the north of Tanzania since 1997, within the Tarangire-Manyara and Meru-Kilimanjaro natural systems.

Since 2002 we focused particularly on the area of Mount Meru, a dormant volcano covered by a catchment forest that acts as a condenser and a key source of water for about 500,000 people.

The farmers and the shepherds who live in this area base their survival on the use of natural resources.

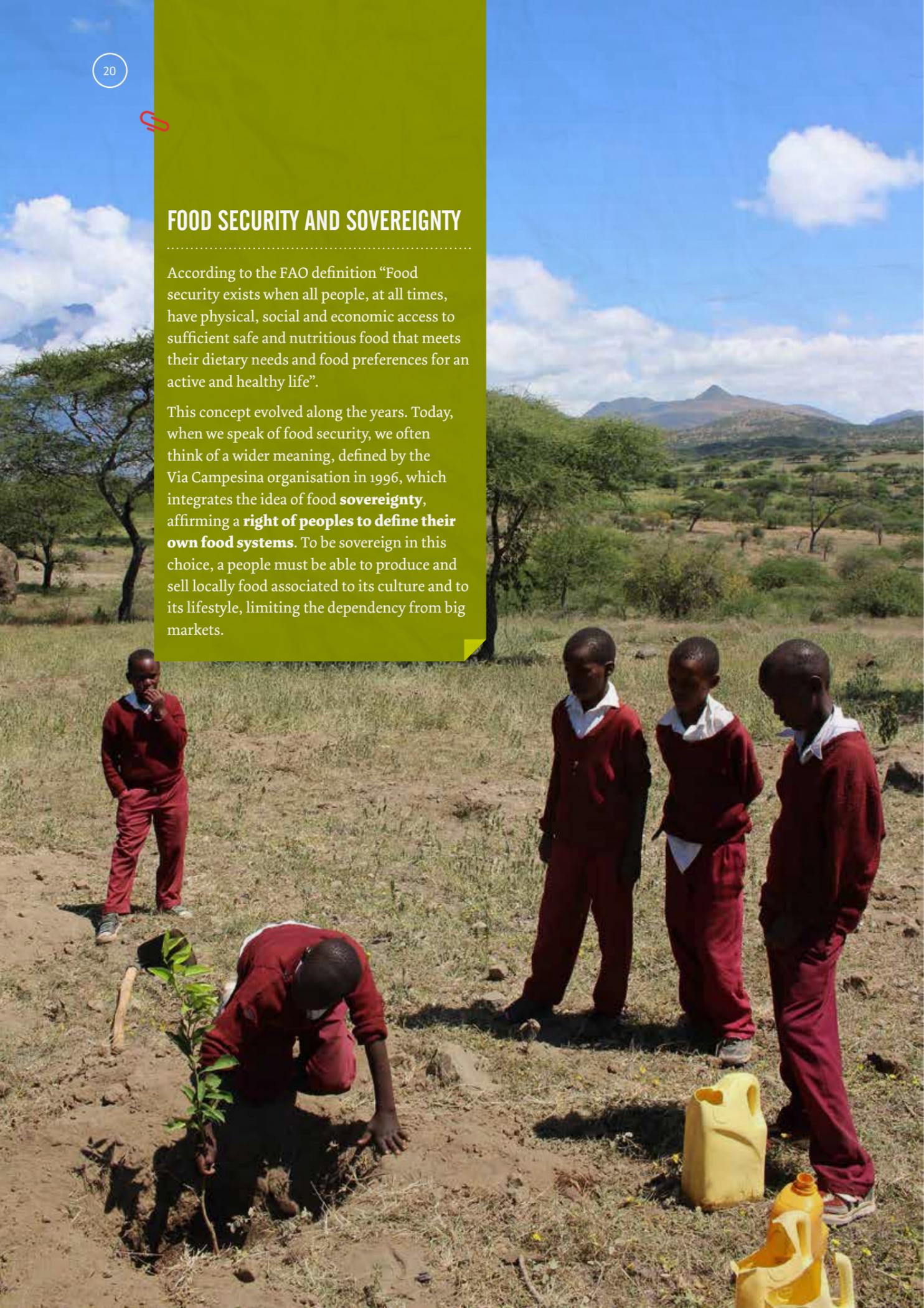
Oikos has invested its efforts in defining, experimenting and promoting strategies and technologies that will assist local communities in using their own resources (water, soil, forests) for productive purposes (agriculture, raising livestock, as well as tourism) in an efficient and sustainable manner.

We work with an integrated and inclusive approach that involves **communities, institutions** and the **academic world**.

FOOD SECURITY AND SOVEREIGNTY

According to the FAO definition “Food security exists when all people, at all times, have physical, social and economic access to sufficient safe and nutritious food that meets their dietary needs and food preferences for an active and healthy life”.

This concept evolved along the years. Today, when we speak of food security, we often think of a wider meaning, defined by the Via Campesina organisation in 1996, which integrates the idea of food **sovereignty**, affirming a **right of peoples to define their own food systems**. To be sovereign in this choice, a people must be able to produce and sell locally food associated to its culture and to its lifestyle, limiting the dependency from big markets.



... WE IMPROVE PEOPLE'S WELL BEING AND FOOD SECURITY

The small farmers of the area of Arusha, in the Arumeru District, live in a highly vulnerable situation, with a serious lack of food security. They are penalised by the lack of adequate technical competences and by the isolation from the markets, dominated by large scale producers.

With the support of Cariplo Foundation and Lombardy Region, we are strengthening a group of **160 farmers** by training them in agricultural practices that can improve the quality of their products and open new market opportunities. We want to break the circle of production underdevelopment, environmental deterioration and poverty.

We created the social enterprise **MESULA – Mount Meru Sustainable Land** and we aim at making it a reference point for the small producers, for the technical assistance and for the commercialisation of quality horticultural products.

MESULA has created an opt-in programme, with a special trademark granted to those products that guarantee the respect of shared quality standards.

We started training activities on sustainable agriculture and organic production. At the same time, MESULA started to sell its products successfully on the Arusha market, with its own shop and a monthly Farmers' Market.

As well as the work with farmers we carry on work in **schools**.

We want to improve the educational quality and food security of 8,400 children between the ages of 6 and 14, who live in the Ngarenanyuki and Oldonyosambu wards in the Arumeru District.

The malnutrition, that afflicts 64% of the children in this area, is mainly due to bad eating habits and to a poor diet which lacks micronutrients.

Guaranteeing a complete meal at the school canteen, improving at the same time the school structure and the educational material, means giving hope for the future of these children.

Thanks to the support of Intervita, the European Union, Mediafriends and private donors, we work to **increase teacher and parent awareness on the importance of a healthy and nutritious diet, creating fruit and vegetable gardens in schools and improving school environments**.

We created 18 vegetable gardens in schools; 13 water collection systems with a filter to reduce fluorine and 11 energy efficient stoves; we built 12 kitchens; we provided new furniture and playgrounds and distributed materials to improve educational programmes (8 computers, 16,000 books, 125 desks, 2 bookcases, one blackboard, 3,500 school material kits and a total of 580 other items including maps, dictionaries, atlases and other tools); we built one classroom, one office and 11 lavatories. Finally, we granted 15 scholarships and provided access to energy to 5 schools.

The training courses we organised involved almost 9,000 people on the following issues: how and why we should eat properly, good health and hygiene practices, the management of fruit and vegetable gardens in schools to integrate the diet of children, alternative systems for rainwater collection (“hafirs”), environmental education, computer use and english learning.

IN MOZAMBIQUE...

... WE HELP LOCAL COMMUNITIES TO TAKE ADVANTAGE OF THE OPPORTUNITIES OFFERED BY TOURISM

The development of tourism in Mozambique is a great opportunity for the local people. We work towards making sure that Capo Delgado – the northernmost province of the country, as well as the one with the best outlook in terms of potential tourist development – has the **tools to participate in this change actively**.

Several obstacles compromise the possibilities of the communities to take advantage from tourism. A key one is the lack of adequate professional and management skills.

With support from the European Union, we adjust the local professional training offer to the needs of the emerging tourist sector, we try to broaden the access to education also for vulnerable groups and we promote environmental sustainability.

We also collaborate with the Politecnico di Milano to improve and bring about innovation in the teaching offer of the Instituto Industrial e Comercial de Pemba (IICP; Professional courses in tourism and hotel management) and the Universidade Católica de Moçambique (UCM; BA in Tourism). We will also provide training opportunities in Italy for teachers of both institutions.

At the same time, we promote informal lessons for local communities and we strengthen the relationship between IICP, UCM, entrepreneurs and public administrators. Our objective is to create synergies and a better integration of the manpower, including vulnerable groups, within the local economy.



MOZAMBIQUE

We arrived in Mozambique in 2011, through a collaboration with the association Muindi Semi di Sorriso, based in Milan.

We established contacts with many public and private figures who operate in the fields of education, environmental safeguard and sustainable development in the Cabo Delgado Province and we made our competences available to anyone.

In Mozambique we rely on tourism for giving way to processes of sustainable socio-economic development.

The north of the country is characterized by the presence of the **Quirimbas National Park**, a protected area of 14,834 km, with an almost pristine coastal area: a mosaic of small islands surrounded by barrier reefs and intricate mangrove forests where over 430 different bird species can be found.

About 166,000 people live in the park, mostly along the coastline, and their sustenance depends largely on the use of natural resources.

The development of eco-tourism needs to include a sustainable management of the park and the promotion of biodiversity, in order to integrate the human well being and the safeguard of the local natural heritage.



IN MYANMAR...

... WE PROMOTE COMMUNITY FORESTRY

In the state of Rakhine, in the north-west coast of Myanmar/Burma, the Ministry of Environmental Conservation and Forests granted us the use of community forests by local communities for 30 years.

Both for the people and for the local authorities, this was the first experience of **community management of forests**. Both parties showed a willingness to collaborate. For the first time, the local communities perceived the authorities as allies and not only as a police unit enforcing regulations.

Our projects, which are supported by the European Union, the Milan Municipality and the Italian Ministry for Foreign Affairs, have also contributed to strengthening the role and the leadership of our local partner RCA (Rakhine Coastal Conservation Association) in the region.

Today, 325 hectares of land are managed by a total of 149 families, organised in four management groups.

Besides, 149 women received support for starting small income generating agricultural and forest activities. A total of 4327 people were involved: 781 directly in forest management, income generating activities and in aquaculture, plus 258 teachers and 3288 students from 28 schools in creating and managing school gardens.

In the final evaluation, the beneficiaries showed satisfaction with respect to the advantages obtained through the project: eco-systemic services preservation (water provision and biodiversity), the satisfaction of primary needs (wood, energy, building materials, working tools), new income opportunities. They also confirmed the effectiveness of the training process for the growth of their personal competences in sustainable resources management and they expressed the will to carry on with the activities.

In Rakhine, following the requests by many local and national communities and authorities, we will do our best to continue the ongoing activities and to replicate the best practices in other villages.

... WE SAFEGUARD THE LAMPI MARINE NATIONAL PARK

Oikos continues its engagement in Myanmar/Burma in the Myeik archipelago: about eight hundreds islands that spread along the coast for 600 km and that include the Lampi Marine National Park (LMNP), the only marine park in the country.

It is estimated that 10,000 to 15,000 fishermen live in the archipelago. Among these, about 3,000 are Moken, an ethnic minority also known as "Sea Gypsies".

We work in the LMNP thanks to the support of a private foundation, the Stiftung Drittes Millennium, and to a new project financed by the Italian Ministry for Foreign Affairs. After a first stage for the preparation of the **park management plan**, which involved everyone from local communities to central government, **the approval and implementation of the plan** stage are now starting.

There are many critical situations. The role of the different institutions designated to

MYANMAR

We have been operating in Myanmar (also known as Burma) since 2006. This is one of the world's least developed countries, yet it hosts extremely diverse species and habitats. Since its independence in 1948, the country has been economically and politically isolated, a situation that prevented an excessive exploitation of natural resources, as occurred in the neighbouring countries instead.

After over 6 decades of military dictatorship, Myanmar has given way to a democratisation process, as well as more open political views at international level. Today **the conservation of the environment represents, alongside the economic development, one of the country's greatest challenges**. Oikos works in collaboration with the Ministry for Environmental Conservation and Forests, local communities, Burmese associations and local, Italian and international universities to promote the conservation and participative management of the natural resources.



the management of the park is not clearly defined yet. There are many interests at stake and transparency is still a distant objective.

We want to keep the dialogue between parts alive and to establish a **conflict management platform**. By giving way to the process for the participated management of the park and the involvement of local communities in every stage of the decision and negotiation, Oikos gave a hope for change to many inhabitants of this area, who enthusiastically embraced the challenge, accepting the risks connected with any attempt to stop the widespread lawlessness.

... WE SUPPORT SUSTAINABLE FISHERIES

Since October 2013 we started a project financed by FAO in a new area: the Bogale area, in the Irrawaddy Delta. Here we are promoting **community-based, sustainable management of fishing**. The initiative originated from a wider programme by FAO and it is an opportunity for new collaborations in a critical area: in 2008 the community was hit by Cyclone Nargis, which killed over 100,000 people and deteriorated a situation already highly threatened by the complete cut of the mangrove forests.

IN BRAZIL...

... WE OFFER VOCATIONAL TRAINING TO THE MOST VULNERABLE GROUPS

One of our recent project in Brazil was developed thanks to the encounter with Colibris, a social cooperative based in one of the most populous and poorest neighbourhoods in Salvador de Bahia, and from the desire to seize the opportunities related with the 2014 FIFA World Cup.

We want to enhance **the social inclusion** of women of African descent and of young people, improving their professional skills and ability to produce an income, focusing particularly on responsible tourism.

During the first year of activities, we have organised a network that counts **24 local, state and independent entities**, connecting skills and resources from various local actors in the training and tourism fields.

An awareness campaign has directly involved **332 people** (87% women) on issues that are rarely addressed, such as responsible tourism; gender, race and self-esteem; conscious consumption and solidarity-based economy; environmental sustainability.

We offered **vocational training to 216 women** (90% of African descent) with seven classes of traditional Bahian cuisine and typical sweets; English language teaching; local crafts.

This was only the starting point: the improved technical skills thus obtained will be the key to the next delicate stage represented by the **entry into the job market**, which will get underway in 2014, the second year of the project.

ECOTOURISM, RESPONSIBLE TOURISM OR SUSTAINABLE TOURISM?

Whether you put the emphasis on the socio-economic or the environmental component, the vision is the same: tourism, when carried out according to the correct rules, is a great opportunity to promote sustainable development.

The kind of tourism Oikos believes in, respectful of cultural and environmental balance, brings direct benefits to the community. Moreover, it is a strategy to encourage the protection of natural resources by local populations, as it shows the immediate economic benefits of a well-preserved environment.

BRAZIL

The state of Bahia, where we have been working since 2005, is very interesting, both from a natural and from a cultural point of view. It attracts major streams of visitors. Despite its potential, the large human settlements, such as Salvador de Bahia, have a strong inequality in wealth and a high rate of unemployment, which — together with racial discrimination against blacks — foster the social and economic exclusion of the most vulnerable groups, such as women and young people.

Oikos works to stimulate young people and women's economic initiatives in marginal contexts, with the formation and improvement of cooperatives that help the weakest groups benefit from the local tourism market.



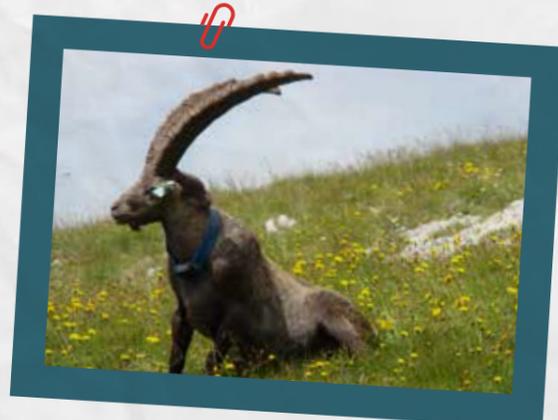
— 2013 PROJECTS FOR ENVIRONMENT CONSERVATION IN ITALY

The preservation of natural resources has always been at the heart of Oikos' work. In Italy we mainly work in **Lombardy**.

Our conservation activities focus on **environmental planning** and on the **collaborations with institutions**, in particular with Parks and Provinces, to advance conservation strategies that can be applied in different territorial contexts and to **stop the loss of biodiversity**. This process, at the core of our mission, goes hand in hand with an engagement in communicating environmental issues and possible solutions.

The constant synergy with the **Guido Tosi Research Group**, of the Unit for Analysis and Management of Environmental Resources of the Università degli Studi dell'Insubria, strengthens the rigorous scientific method we adopt throughout our projects.

PROJECT TITLE	COUNTRY	MAIN SECTOR	MAIN DONOR	DURATION	TOTAL BUDGET	MAIN DONOR'S CONTRIBUTION	SPENT IN 2013
Lomellina heronries fruition plan	Italy	Natural resources	GAL Lomellina	18 months	€ 33,300	€ 29,970	€ 6,012
Feasibility study for the creation of Local Parks in the corridor between the Grigna Park and the Orobie Park	Italy	Natural resources	CM Valsassina (Cariplo)	18 months	€ 102,000	€ 35,996	€ 13,410
Baita Ghighel	Italy	Natural resources	Private donors	–	€ 28,430	€ 28,430	€ 8,900
Draft and editing of the SAC plans in the Pavia	Italy	Natural resources	Pavia province	24 months	€ 116,000	€ 116,000	€ 19,597
Feasibility study to revise the boundaries of protected areas in Ossola Valley (phase 2)	Italy	Natural resources	VCO province	–	€ 31,000	€ 25,620	€ 6,781
"Molveno educational tour" translation	Italy	Natural resources	Adamello Brenta Natural Park	2013	€ 580	€ 580	€ 580
Total					€ 311,310	€ 236,596	€ 55,280



ISTITUTO OIKOS AND THE IBEX OF THE ALPS:

A STORY THAT'S WORTH TELLING

Some consider it a slow animal, stupid and boring: too easy to approach!

Actually, **the ibex of the Alps** is simply an ice-age relic abandoned on our mountains: a wild goat that survived the passing of eras.

It is a piece of a nature which is bigger than itself and us — a nature whose deeper meaning sometimes we struggle to understand.

But it's us who gives things a meaning and, as if by magic, the ibex becomes something more than a goat: it becomes a matter of great ecological and social importance.

The story that binds Oikos and the ibex together goes hand in hand with the birth of **the conservation of wildlife**, a discipline that brings order into the modern desire to draw closer to nature by repairing past mistakes wherever possible.

Always hunted, in the early 1800s, the species was close to extinction. King Victor Emmanuel II safeguarded it and brought it back to a satisfactory number. During the following decades, the species was the object of a vast operation of illegal relocation to the Swiss Confederation, with the theft of many lambs in the valleys of Piedmont and the Aosta Valley region.

Subsequently, the ibex was at the centre of pioneering operations of reintroduction, often without studies that evaluated the naturalistic accuracy, with the entry of an inadequate number of individuals, which gave rise to genetically fragile groups.

Only in the Eighties reintroductions took the form of structured projects, with careful feasibility studies, integrated in a wide **conservation strategy** that involved more alpine regions.

Thanks to the work of Prof. Guido Tosi, in just over a decade **Project Ibex Lombardy** led to the release of about two hundred ibex in a dozen locations.

This has been crucial for the development of strategies to reintroduce other mammals too. Even the **re-introduction of the brown bear in Trentino** was based on the same logical processes, adapting the measures to the biological characteristics of the species and the region.

The formal apparatus that has streamlined wildlife resources, as well as giving dignity to a profession that previously was often based on improvisation, was all built around the ibex. The ibex helped write important pages of textbooks on conservation, a discipline that in order to grow needed to gain experience in the field.

Istituto Oikos was born also to support this need, in 1996, and this is why it bears **the ibex in its logo**. For us, it has been twenty years now that the image of the ibex represents the need to intervene with rigor and professionalism to save the planet's resources.

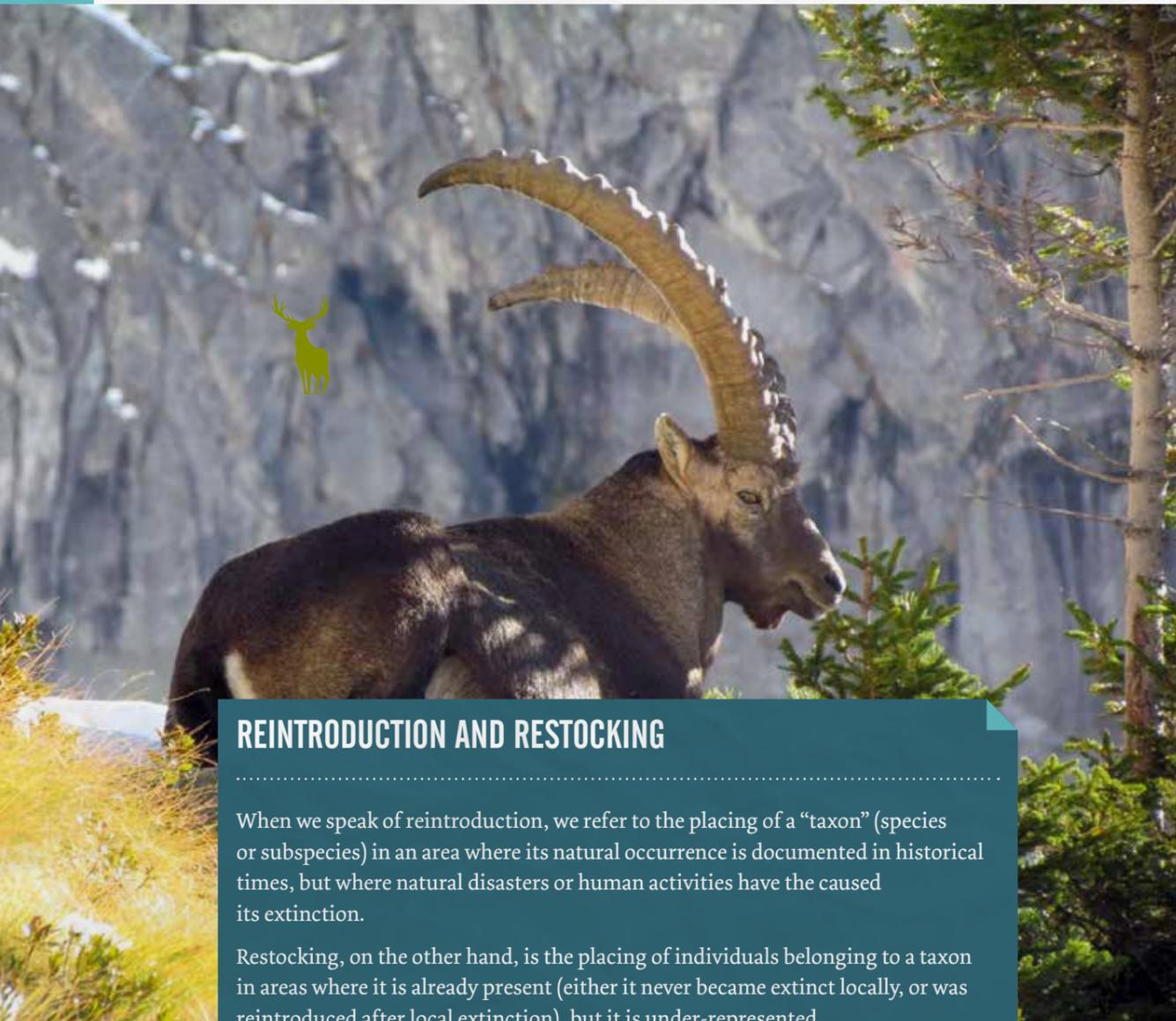
In the logo of Oikos, the choice of a stylization in which the shapes of the ibex become similar to those of the antelope is a reference to our commitment in Africa. The technical message left by **Guido Tosi**, one of the founders of Oikos, can be summarized in a few words: **professionalism, commitment, creativity**. A clear logical thread that connects us to the conservation of the ibex. Based on these assumptions, we decided to "go beyond", proposing a **new phase** to stabilise the presence of the species in the Central Alps.

The project is a collaboration of **Istituto Oikos** with the **University of Sassari**, where Prof. Apollonio has always been involved in the conservation of Alpine fauna; the **Stelvio National Park**, where dr. Luca Pedrotti has worked for many years; and the **Adamello Brenta Natural Park**, which has a population of ibex shared with the Adamello Park in Lombardy. Four structures for a single project: Ibex 2020.

— *Andrea Mustoni, zoologist of the Adamello Brenta Natural Park and a member of the Scientific Committee of Istituto Oikos*

The project Ibex 2020, written in 2013, is available on the website of Istituto Oikos. The group that created it is looking for supporters and sponsors to make it a reality.

The paper analyses the data collected by the Group Ibex Europe on the 24 colonies of the central portion of the Italian Alps, with practical suggestions for the seven Management Units in the area. Initiatives aimed at increasing knowledge of the colonies and interventions on the habitat or of the species (reinforcements, reintroductions etc.) would bring clear benefits to the natural component. Implemented individually or as part of a shared plan, they will foster a common strategy for all the structures involved.



REINTRODUCTION AND RESTOCKING

When we speak of reintroduction, we refer to the placing of a “taxon” (species or subspecies) in an area where its natural occurrence is documented in historical times, but where natural disasters or human activities have caused its extinction.

Restocking, on the other hand, is the placing of individuals belonging to a taxon in areas where it is already present (either it never became extinct locally, or was reintroduced after local extinction), but it is under-represented.

– 2013 EDUCATING FOR SUSTAINABILITY PROJECTS

Our current lifestyle is unsustainable.

To reach sustainability we need to change our model, and education can help us to get this change started: **developing knowledge, behaviours and skills that can favour justice, participation, income and a correct interaction between ecosystems and the community.**

Our educational and awareness-raising activities are aimed towards people of every age and involve all areas devoted to education: school, family, workplace and media.

Through the creation of social campaigns, training projects, educational outreach material and public events, Oikos develops efficient approaches that promote a sustainable culture and responsible actions.

PROJECT TITLE	COUNTRY	MAIN SECTOR	MAIN DONOR	DURATION	TOTAL BUDGET	MAIN DONOR'S CONTRIBUTION	SPENT IN 2013
Rifiutilli Insubrici	Italy and Switzerland	Educating for sustainability	Varese province Lombardy region	42 months	€ 200,000	€ 200,000	€ 46,605
Food We Want	Italy and Europe	Educating for sustainability	EuropeAid	36 months	€ 931,146	€ 688,810	€ 278,622
Natural rice	Italy and Burkina Faso	Educating for sustainability Food Security	Milan Municipality	24 months	€ 128,400	€ 23,450*	€ 15,241
The energy of the city	Italy	Educating for sustainability	Cariplo Foundation	24 months	€ 152,600	€ 86,000	€ 30,722
Capacity Building	Italy	Educating for sustainability	Cariplo Foundation	12 months	€ 31,238	€ 24,300	€ 18,561
May ECM*	Italy	Educating for sustainability	Cariplo Foundation	1 month	€ 5,000	€ 1,242*	€ 1,242
Maasai Women Art	Italy and Tanzania	Local economy and environment	Private donors	-	€ 6,706	€ 6,706	€ 6,706
Total					€ 1,448,384	€ 888,810	€ 390,993

* Project where Istituto Oikos is a partner. The amount concerns the part of the main donor's contribution directly managed by Istituto Oikos.



... WE SUPPORT NEW MODELS FOR THE PRODUCTION, DISTRIBUTION AND CONSUMPTION OF FOOD

Through the online platform *Food We Want* (www.foodwewant.org), available in 5 languages, Oikos has conducted a European awareness-raising campaign to promote family farming and sustainable agricultural practices as key solutions to win the struggle against hunger and poverty and to contrast climate change.

The support of the European Union has made possible many activities. Through the production of 5 short videos we reached over 86,000 people in Italy, focusing on the crucial role of consumers to support new food models.

In Italy, Poland, Portugal, the United Kingdom and Spain, we organised **workshops for university students and we launched a social communication competition** on food related issues. The aspiring journalists who won the competition were rewarded with a paid internship within a media company. In partnership with the Faculty of Agriculture of the Università degli Studi di Milano, we carried out a research project on correct agricultural practices and on small scale agriculture in Kenya, Tanzania and Mozambique. This research is reported in the publication *Family Farming. Overview of Good Agricultural Practices in Sub Saharan Africa*, available online on our website and on the *Food We Want* website.

In 2014, this journey will end up in schools, with the production of a kit for secondary schools that will be distributed throughout the European countries that support this initiative.

... WE SPEAK ABOUT WASTE REDUCTION, RECOVERY AND RECYCLING

In the Insubria region, a geographical area straddling the border between Switzerland and Italy, we keep working on **waste reduction** with the project *Rifiutili insubrici* (www.modusriciclandi.info), thanks to the cooperation with the Varese Province and to the Interreg programme (a project for cross-border cooperation between Italy and Switzerland 2007-2013 "Opportunities have no borders").

For the schools we assembled an educational kit called *Rifiutili - The box*, with an interdisciplinary approach and a carefully curated visual representation of concepts, distributed in 700 copies throughout the primary and secondary schools of the Varese and Switzerland's Ticino Canton areas. We also created a software called *Rifiutili - Creating Events*, for high school students: an online tool to create communication events about sustainability and waste reduction in schools.

The students "learn by doing": they study an issue, following all the stages of an event, with peer to peer production processes. Within the project, 12 communication events on sustainability and waste reduction were organised, involving 2,000 students, parents and teachers. The programme was complemented by several educational workshops (372 hours of workshops in classrooms), involving 1,552 students from 31 schools.

The **playful exhibition on critical consumption, waste reduction, recovery and**

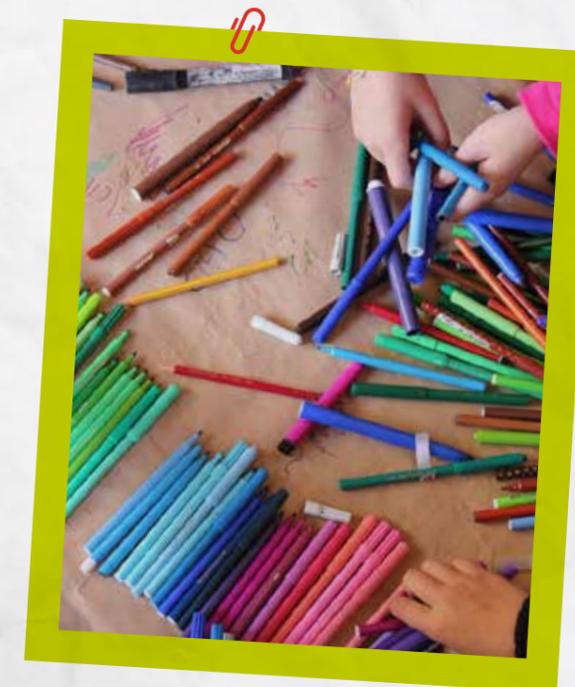
recycling Ri Come... engaged a wider audience – students of all ages, parents and teachers – by showing the impact of actions and goods and possible solutions to produce less waste and by increasing the knowledge of the territory and of short supply/production chain products, with a cognitive and practical focus. Giant installations, interactive games, educational panels made of recycled material, videos and creative workshops took the visitors on a playful and easy-to-understand journey of knowledge, complemented by the sculptures "I plasticoni" by Mariano Pieroni and by many products made with recycled materials. In 2013, the travelling exhibition has visited three locations in Italy and two in Switzerland. In 2014 there will be two further appointments.

All learning materials are available online at www.modusriciclandi.info

... WE EDUCATE ABOUT ENERGY EFFICIENCY

We all know that it is better to buy low-consumption light bulbs or to choose more efficient appliances. However, for most of us the impact of energy consumption on the environment (and on our bank accounts!) is not clear. Through a project funded by Cariplo Foundation, Oikos has experienced a new strategy for educating on energy efficiency. In order to encourage families to change their habits, we are forming **Energy Flying Squads**, composed of students from the Politecnico di Milano who will participate in the initiative as part of their studies (the activity is recognized as an internship), experimenting, on a small scale, energy audits in private homes. People in Milan will be able to request the intervention of the squads, who will provide door-to-door advice, following the tenants for a few months, measuring the reduction of consumption and the savings. In addition to this, there will be events and informational material to promote awareness on the issue, so as to start a virtuous circle of communication and action on energy efficiency.

The project received an honourable mention from the *Sodalitas Social Innovation Award* for its innovative character.



3. FINANCIAL ASPECTS

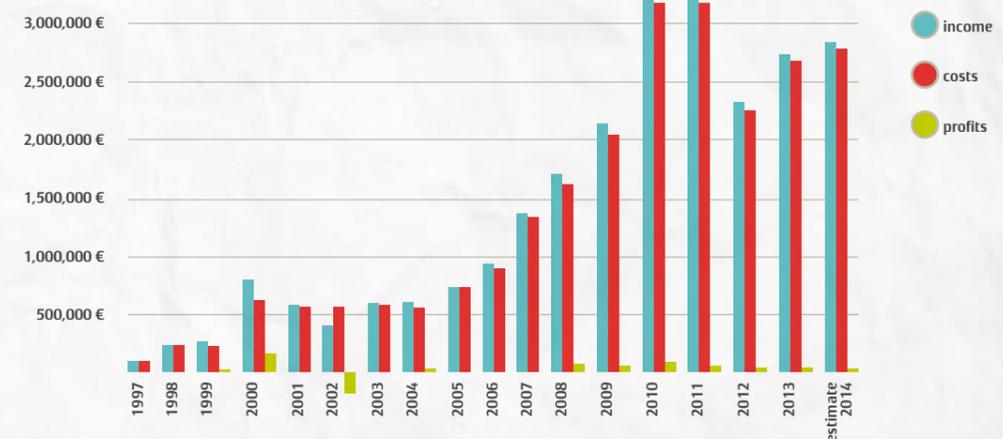
The year 2013 has seen a growth in Oikos' revenue compared to the previous year, rising from 2.3 million euros to 2.7: an increase of over 17% compared to 2012, which is particularly significant considering the ongoing global financial crisis, which affected the entire system and in particular the funds devoted to official development assistance (ODA). Even more significant is the increase in the revenues from core activities, where there is a 20% increase.

	2013	2012	INCREMENTO
Proceeds from core activities	€ 2,680,678	€ 2,227,582	20.34%
Proceeds from non-core activities	€ 40,791	€ 64,407	-36.67%
Financial proceeds and capital gains	€ 13,249	€ 32,674	-59.45%
Extraordinary proceeds and other	€ 2,661	€ 6,108	-56.44%
TOTAL	€ 2,737,378	€ 2,330,771	17.45%

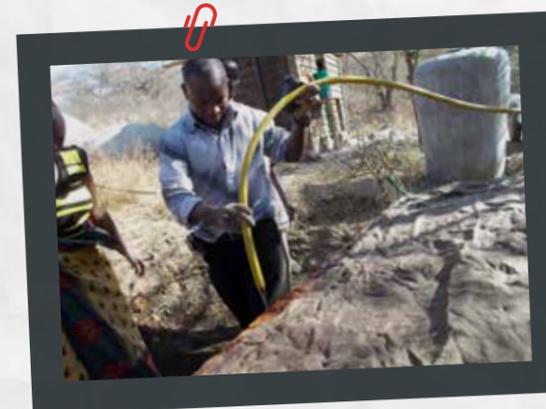
Also, in 2013 Istituto Oikos achieved a satisfactory profit, amounting to € 40,437. Here are the results, always positive, of the last 10 years, that demonstrate a propensity towards the analysis of sustainability and the control of costs compared to revenue.

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Profit	€ 50,118	€ 5,660	€ 3,202	€ 12,829	€ 88,588	€ 52,685	€ 94,025	€ 66,228	€ 44,380	€ 40,437

TREND OF INCOME, COSTS AND PROFITS 1997-2013



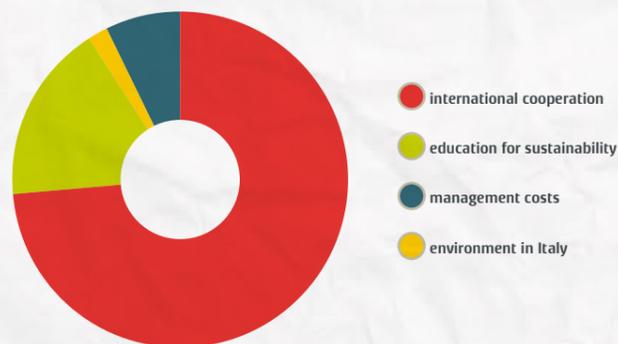
The graph shows the gradual increase trend of the project values translated into costs and revenue, since 1997. The year 2013 marks a significant growth after the downturn of 2012, a trend of growth that is expected to continue in the next year. Specifically, 2013 records an increase in revenue of over 400,000 euros compared to 2012, showing a clear and immediate resumption of the upward trend that characterized the organisation since its founding. The increase was due in particular to the opening of two new operational offices in Brazil and Mozambique, adding to the already well-established offices in Tanzania and Myanmar/Burma. The prospects for growth and consolidation in these countries lead us to predict a further increase in revenues in 2014.



— USE OF FUNDS IN 2013

BY AREA OF INTERVENTION

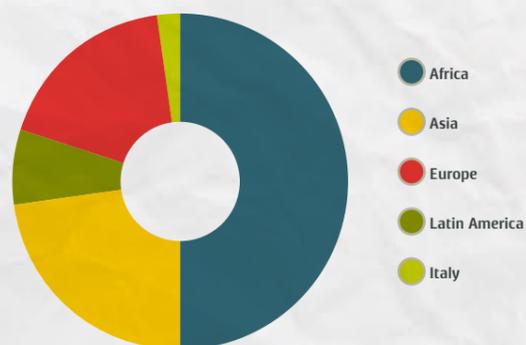
The total operating costs in 2013 were distributed among the three main areas of intervention. International cooperation projects account for the largest share of the costs, 73%. Although much lower, the share devoted to education projects is also very interesting, amounting to 17%. The share devoted to environmental conservation projects in Italy is equal to 2%. We can point out that indirect costs and costs for project management amounted to 7%, in line with the organisation's operational objective. This item is affected mainly by the costs of administrative staff and by the rent and management costs of the Milan office.



BY GEOGRAPHIC AREA

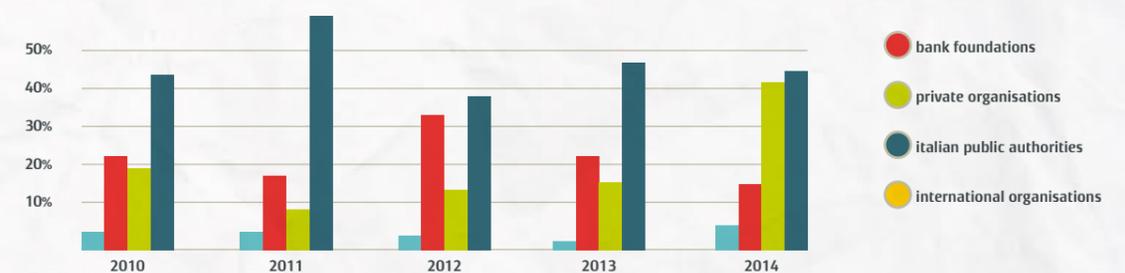
Africa, and Tanzania in particular, has a predominant role in the cost analysis by geographical area of intervention, with an expense equal to 50% of the total costs. Asia, with the projects in Myanmar/Burma, accounts for a 23% share. The new operational office in Latin America (Brazil), on the other hand, accounts for 7%.

A significant portion, 18%, is dedicated to education for sustainability projects implemented in Europe. The projects involving an intervention that affects solely the national territory absorb a share equal to 2%.



— FUNDING SOURCES

The analysis of the revenues by funding institution in 2013 shows a predominant share (70%) from international organisations and Italian public authorities, a share that is well-established since 2010, which shows a structural and operational soundness of the organisation. The remaining 30% comes from foundations and private organisations and allows us to have a balanced diversification of revenue. In the future there will be a growing commitment in trying to maintain this balance between public and private institutions, in order to increase the stability and structural growth of Istituto Oikos.



— FINANCIAL SITUATION

The balance sheet grew considerably compared to the previous year, passing from 6.1 to 7.9 million euros, as a result of the increase of the activities connected to the projects.

The budget continues to maintain a sound structure, both with respect to current assets (cash), just under one million euros, and to credits involving donors and partners (6.9 million Euros), with an increase over the previous year of about 2.8 million euros.

Also this year, the full amount of the profits for 2013 is given to the company's assets, which reaches the value of 522,360 euros, thus further increasing the financial strength of the organisation.

	2013	2012		2013	2012
Fixed assets	€ 96,606	€ 102,956	Net assets	€ 522,360	€ 481,926
Due from donors and partners	€ 6,937,996	€ 4,165,476	Due to donors and partners	€ 7,396,677	€ 5,608,457
Current assets	€ 937,137	€ 1,829,419	Other payables	€ 63,024	€ 52,690
Other receivables	€ 10,322	€ 45,222			
Total	€ 7,982,061	€ 6,143,073		€ 7,982,061	€ 6,143,073

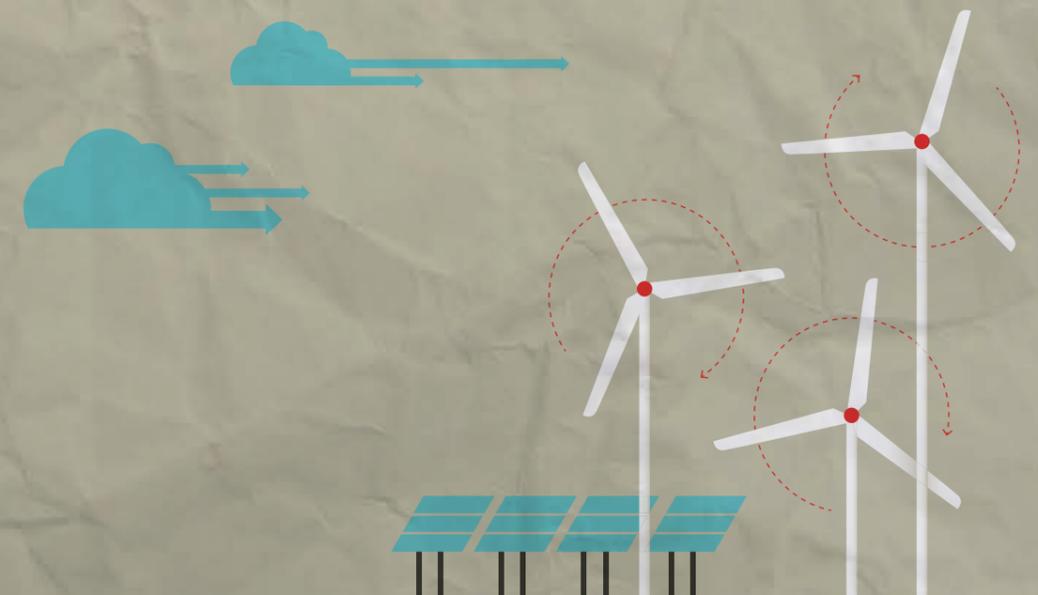
BALANCE SHEET OF THE FINANCIAL YEAR 2013		
ASSETS	31/12/2013	31/12/2012
A) receivables from members for fees payment		
B) Fixed assets		
I. INTANGIBLE ASSETS		
II. TANGIBLE ASSETS		
1. Other tangible assets	€ 21,606	27,956
Total tangible assets	€ 21,606	€ 27,956
III. FINANCIAL FIXED ASSETS		
1. Investments in associated companies	€ 75,000	€ 75,000
B) Fixed assets total	€ 96,606	€ 102,956
C) Assets forming part of working capital		
I. Receivables from clients		
> within 12 months	€ 6,918,059	€ 4,165,477
> over 12 months	€ 6,918,059	€ 4,165,477
II. Receivables from others		
> within 12 months	€ 19,774	€ 32,872
> over 12 months	€ 163	€ 163
	€ 19,937	€ 33,035
Total receivables	€ 6,937,996	€ 4,198,512
III. Cash funds		
1. Bank and postal accounts	€ 928,595	€ 1,812,381
2. Cash-in-hand and cash equivalents	€ 8,542	€ 17,038
Total cash funds	€ 937,137	€ 1,829,419
C) Total assets of working capital	€ 7,875,133	€ 6,027,931
D) Prepayments and accrued income		
Accrued incomes	€ 10,322	€ 12,187
D) Total prepayments and accrued income	€ 10,322	€ 12,187
TOTAL INCOME (A+B+C+D)	€ 7,982,061	€ 6,143,074

STATO PATRIMONIALE ESERCIZIO 2013		
LIABILITIES	31/12/2013	31/12/2012
I. Free capital		
1. Administrative result current year	€ 40,437	€ 44,380
2. Administrative result previous yearsi		
3. Statutory reserve	€ 480,373	€ 435,993
Euro rounding reserve	€ 1	€ 4
II. Endowments	€ 1,549	€ 1,549
A) Total net equity	€ 522,360	€ 481,926
B) PROVISIONS FOR RISKS AND CHARGES		
C) PROVISION FOR SEVERANCE INDEMNITY	€ 30,015	€ 21,996
C) Total provision for severance indemnity for wage labour	€ 30,015	€ 21,996
D) PAYABLES		
6) Payables due to suppliers		
> within 12 months	€ 7,302,938	€ 5,506,871
> over 12 months	€ 7,302,938	€ 5,506,871
7) Fiscal payables		
> within 12 months	€ 18,161	€ 16,505
> over 12 months	€ 18,161	€ 16,505
8)) Payables due to social security institutes		
> within 12 months	€ 18,278	€ 14,753
> over 12 months	€ 18,278	€ 14,753
12)) Other payables		
> within 12 months	€ 57,300	€ 70,328
> over 12 monthsi	€ 57,300	€ 70,328
D) Total payables	€ 7,396,677	€ 5,608,457
E) ACCRUED EXPENSES AND DEFERRED INCOME	€ 33,009	€ 30,695
TOTAL LIABILITIES (A+B+C+D+E)	€ 7,982,061	€ 6,143,074
CONTRA-ACCOUNTS		
Bank guarantee in favour of third parties	€ 637,740	€ 180,000



PROFIT AND LOSS ACCOUNT 2013					
EXPENSES	31/12/2013	31/12/2012	PROCEEDS	31/12/2013	31/12/2012
1. Recurring activities expenses			1. Recurring activities proceeds		
Purchases	€ 585,472	€ 342,690	From contributions on projects	€ 2,650,198	€ 2,212,033
Services	€ 330,148	€ 261,476	From partners and members	€ 1,150	€ 1,200
Leased assets from third parties	€ 103,266	€ 87,294	From non partners	€ 18,484	€ 14,349
Staff	€ 1,554,912	€ 1,341,232	Other proceeds	€ 10,846	€ 39
Different administrative obligations	€ 63,375	€ 150,512			
Total	€ 2,637,173	€ 2,183,204	Total	€ 2,680,678	€ 2,227,621
3. Additional activities expenses			3. Additional activities proceeds		
Purchases	€ 7,011	€ 19,405	From contributions on projects	€ 40,791	€ 64,408
Services	€ 4,328				
Leased assets from third parties	€ 2,282				
Staff	€ 27,218	€ 46,095			
Amortisation	€ 3,892	€ 2,428			
Total	€ 44,731	€ 67,928	Total	€ 40,791	€ 64,408
4. Financial & capital expenses			4. Financial & capital proceeds		
On bank loans	€ 4,787	€ 4,077	From bank loans	€ 13,249	€ 32,285
On other loans	€ 846	€ 5,454	From other activities		€ 3,592
Total	€ 5,633	€ 9,531	Total	€ 13,249	€ 35,877
5. Extraordinary expenses			5. Extraordinary proceeds		
Contingent liabilities	€ 6,348	€ 18,325	Capital gains		
Euro rounding		€ 2	Contingent gains	€ 2,661	€ 2,866
			Euro rounding	€ 6	
Total	€ 6,348	€ 18,327	Totale	€ 2,667	€ 2,866
6. General support expenses					
Amortisation	€ 3,063	€ 7,402			
Total	€ 3,063	€ 7,402			
Total expenses	€ 2,696,948	€ 2,286,392			
Positive administrative result	€ 40,437	€ 44,380			
Total in balance	€ 2,737,385	€ 2,330,772	Total proceeds	€ 2,737,385	€ 2,330,772

4. STAKEHOLDERS 2013



PARTNERS IN ITALY

- > Associazione Italiana Agricoltura Biologica – AIAB
- > Associazione Produttori di Energia da Fonti Rinnovabili – APER
- > Anolf Lecco
- > CoLOMBA – Cooperazione Lombardia
- > Comune di Milano
- > Consiglio di Zona 3
- > Distretto di Economia Solidale di Varese – DES-VA
- > ERSAF Lombardia
- > Fondazione Legambiente Innovazione
- > Fratelli Ingegnoli
- > Gruppo di Volontariato Civile – GVC
- > Mirage Burkina
- > Muindi Semi di Sorriso onlus
- > Parco Alto Garda Bresciano
- > Politecnico di Milano
- > Provincia di Varese
- > Rivista della Natura
- > Università Cattolica di Milano
- > Università degli Studi di Milano
- > Università dell’Insubria, Varese
- > Università di Milano Bicocca
- > Università degli Studi di Sassari
- > WWF Italia

PARTNERS IN EUROPE

- > Azienda Cantonale dei Rifiuti (ACR), Svizzera
- > Deutsche Gesellschaft für Sonnenenergie e.V. – DGS, Germany
- > Fundación Ecología y Desarrollo – ECODES, Spain
- > Fundación IBO, Spain
- > Institute of Global Responsibility – IGO, Poland
- > Nature Trust, Malta
- > Oikos Cooperação e Desenvolvimento, Portugal
- > Pastoral and Environmental Network in the Horn of Africa – PENHA, United Kingdom

PARTNERS IN TANZANIA

- > Arusha Technical College, Tanzania
- > African Wildlife Foundation – AWF
- > Arumeru District
- > Centre for Agricultural Mechanisation and Rural Technology – AMARTEC
- > Community Based Health Care Council – CBHCC
- > Kakute Ltd – Company for Technology Dissemination and Training
- > Meru-Usa Forest Plantation
- > Nelson Mandela African Institute of Science and Technology
- > Oikos East Africa
- > Region of Arusha
- > Tanzania Food and Nutrition Centre – TFNC
- > Tanzania Horticultural Association – TAHA
- > Tanzanian National Resource Forum Tropical
- > Pesticides Research Institute – TPRI
- > Tanzania Tourist Board (TTB)
- > Tanzania Wildlife Research Institute (TAWIRI)
- > Università di Dar es Saalam
- > World Vegetable Centre (AVRDC)

PARTNERS IN MYANMAR

- > Biodiversity and Nature Conservation Association – BANCA
- > International Union for the Conservation of Nature – IUCN
- > Marine Science Association Myanmar – MSAM
- > Ministry of Environmental, Conservation and Forestry – MOECAAF
- > Rakhine Coastal Conservation Association – RCA
- > Union of Myanmar Travel Agencies – UMTA
- > Universities of Yangon, Myeik and Maulemyein

**PARTNERS IN MOZAMBIQUE**

- > Instituto Industrial e Comercial de Pemba – IICP
- > Fundação IBO
- > Quirimbas National Park
- > Universidade Catolica de Moçambique, Faculdade de Gestão de Turismo e Informática – UCM Pemba

PARTNERS IN OTHER COUNTRIES

- > Azienda Cantonale dei Rifiuti, Cantone Ticino, Switzerland
- > Community Development and Environment Association – CDEA, Laos
- > COMPED Education and Waste Management, Cambodia
- > Cooperativa Mista Colibris, Brazil
- > Mainyoiito Pastoralist Integrated Development Organization – MPIDO, Kenya
- > Pangea Centro de Estudos Socioambientais, Brazil

DONORS

- > Charity and Defense of Nature Trust
- > Comunità Montana Valsassina
- > Comune di Milano
- > ERSAF Lombardia
- > EuropeAid
- > European Commission
- > Food and Agriculture Organization – FAO
- > Fondazione Cariplo
- > GAL Lomellina
- > Interreg, Programma di cooperazione transfrontaliera Italia-Svizzera 2007-2013
Le opportunità non hanno confini
- > Intervita
- > Mediafriends
- > Ministero Affari Esteri
- > Parco Naturale Orobie Valtellinesi
- > Parco Alto Garda Bresciano
- > Polish Green Network
- > Provincia di Bergamo
- > Provincia di Lecco
- > Provincia di Pavia
- > Provincia di Sondrio
- > Provincia Varese
- > Provincia VCO
- > Provincia Verbano-Cusio-Ossola
- > Regione Lombardia
- > Stiftung Drittes Millennium – SDM



5. RÉSUMÉ HIGHLIGHTS



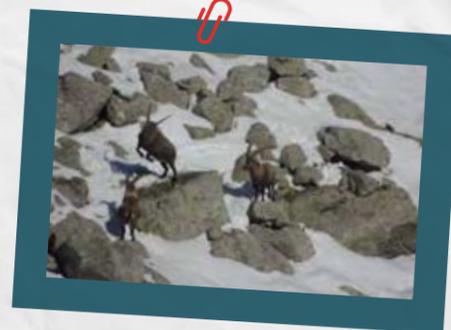
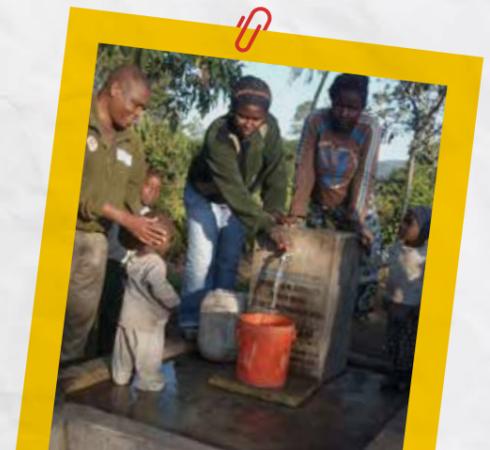
A LIST OF THE MOST IMPORTANT PROJECTS DESIGNED AND MANAGED BY OIKOS

PROJECT TITLE	COUNTRY	START	DURATION	MAIN DONOR	BUDGET
INTERNATIONAL COOPERATION – AFRICA					
Analysis of migratory movements of large mammals and their interactions with human activities in the Tarangire area (Tanzania), as a contribution to the definition of a sustainable development strategy	Tanzania	1996	24 months	European Union	€ 151,787
Support to the conservation of natural resource in the Tarangire National Park	Tanzania	1999	24 months	USAID	€ 747,156
Biological Conservation and Sustainable Management of Mount Meru Natural System, Tanzania	Tanzania	2000	36 months	EuropeAid	€ 704,384
Forest resources management, training and development for local communities in the Mount Meru area	Tanzania	2002	24 months	Lombardy region	€ 153,957
Vocational training programme for the development of new local eco-tourism initiatives in Northern Tanzania	Tanzania	2003	24 months	Lombardy region Caripto Foundation	€ 296,290
Saving the amphibians in Madagascar	Madagascar	2003	12 months	Nando Peretti Foundation	€ 27,000
Participatory wildlife management	Tanzania	2005	24 months	Lombardy region	€ 610,000
Socio-economic development and environmental requalification of the pastoral Maasai areas of Mount Meru	Tanzania	2005	12 months	Caripto Foundation	€ 232,450
Participatory management of the Nading'oro forest	Tanzania	2006	12 months	Caripto Foundation	€ 211,000
Pilote programmes for socio-economic development and environmental conservation to support the Maasai community of the Rift Valley	Tanzania, Kenya	2006	24 months	Lombardy region	€ 568,500
Water resources management and promotion of socio-economic development of rural communities in the Nharenanyuki and Oldonyo Sambu Wards	Tanzania	2006	24 months	Charity and Defence of Nature Trust	€ 770,000
Water project in the Uwiro village	Tanzania	2006	12 months	Charity and Defence of Nature Trust	€ 159,000
Women empowerment in the Mkuru Maasai community	Tanzania	2006	12 months	Charity and Defence of Nature Trust	€ 73,400
Hodh EL Chargui. Appui aux municipalités rurales pour la sécurisation et la gestion de l'eau.	Mauritania	2006	36 months	EuropeAid	€ 15,800
Maasai Women Art	Tanzania	2007	12 months	Charity and Defence of Nature Trust	€ 174,634
Socio-economic development and environmental conservation in the Maasai areas of the Arumeru District	Tanzania	2007	36 months	DGCS – Italian Ministry of Foreign Affairs	€ 1,577,788
Renforcement des capacités de TELWA, Fédération régionale des Unions des Banques céréalières	Niger	2007	30 months	EuropeAid	€ 347,072
BEST RAY Bringing Energy Service in Tanzania Rural Area	Tanzania	2008	36 months	EuropeAid	€ 1,500,000
Microenterprises for food security and environmental conservation in the Mount Meru area	Tanzania	2008	12 months	Milan Municipality	€ 321,000
Improve water accessibility in Mkuru, Engedeko, Lendoya, Lekrumuni and Sinai sub villages, Ngarenanyuki and Oldonyo Sambu Wards	Tanzania	2008	16 months	Charity and Defence of Nature Trust	€ 444,788
Strengthening human capital for food security and environmental conservation in the Mount Meru area	Tanzania	2009	24 months	Lombardy region	€ 670,000

PROJECT TITLE	COUNTRY	START	DURATION	MAIN DONOR	BUDGET
Improved water accessibility in Kireeni, Qaloki sub villages and Ngabobo village, Oldonyambu Ward	Tanzania	2009	16 months	Charity and Defence of Nature Trust	€ 637,517
Renewable energies to improve child health in rural areas in Tanzania	Tanzania	2009	12 months	Mediafriends Fabbrica del Sorriso	€ 143,943
Improvement of food security and nutritional status in Maasai steppes of northern Tanzania, by applying sustainable farming technologies	Tanzania	2010	22 months	EuropeAid	€ 1,675,900
Cultivating the future in schools - Renewable energies and education to increase food security and environmental conservation in the Mount Meru area	Tanzania	2010	36 months	INTERVITA	€ 630,570
Malemeu/Nkoasenga Water Project, Leguruki Ward, Arumeru District	Tanzania	2011	24 months	Charity and Defence of Nature Trust	€ 146,495
Improving Water and Sanitation access and Hygiene standards to achieve the MDGs in Arusha Region	Tanzania	2011	48 months	EuropeAid/Charity and Defence of Nature Trust	€ 2,849,160
SAFE FOOD, SAVE LIVES Food security for school children in the Arumeru District	Tanzania	2011	18 months	Mediafriends - Fabbrica del Sorriso	€ 500,000
Momella Water Project	Tanzania	2011	18 months	Charity and Defence of Nature Trust	€ 100,000
The Quirimbas treasure	Mozambique	2011	12 months	Milan Municipality	€ 294,500
"MESULA Ltd - Mount Meru Sustainable Land": a social enterprise for quality production, food security and environmental conservation in the Mount Meru area	Tanzania	2013	24 months	Lombardy region/ Cariplo Foundation	€ 419,200
Profissão turismo. Vocational training and educational programs to increase employability in the hotel and tourism sector in Cabo Delgado Province	Mozambique	2013	48 months	EuropeAid	€ 1,277,633
INTERNATIONAL COOPERATION - ASIA					
Mergui Archipelago Biodiversity Research Programme	Myanmar	2006	36 months	Stiftung Drittes Millennium	€ 120,000
Environmental conservation and socio-economic development for local communities in the Gobi desert	Mongolia, China	2007	24 months	Lombardy region	€ 334,200
Support to the development of the environmental tourism sector in the Chong Kemin Valley	Kyrgyzstan	2008	24 months	Cariplo Foundation	€ 203,886
Support to the development of the environmental tourism sector in the Chong Kemin Valley	Kyrgyzstan	2008	24 months	Brescia province	€ 203,886
Strengthening environmental NGOs in Burma / Myanmar	Myanmar	2009	24 months	EuropeAid	€ 470,000
Environmental conservation and socio-economic development for local communities in the Gobi desert	Mongolia, China	2009	15 months	Cariplo Foundation	€ 300,000
COSMO Conservation and Sustainable Management of Lampi Marine National Park	Myanmar	2009	36 months	Stiftung Drittes Millennium	€ 625,797
Improve knowledge and management of marine and forest resources in Southern Rakhine State	Myanmar	2010	36 months	EuropeAid	€ 708,747
Enhancing the capabilities of Myanmar's civil society to safeguard biodiversity and sustainable development	Myanmar	2010	24 months	Lombardy region	€ 333,900
Fruit and vegetable gardens to improve food security in south Rakhine	Myanmar	2011	24 months	Milan Municipality	€ 519,830
Sustainable development in the Rakhine region	Myanmar	2012	12 months	DGCS - Italian Ministry of Foreign Affairs	€ 628,130
Participatory Land-Use Management and Ecotourism in Lampi Marine National Park, Myanmar	Myanmar	2012	12 months	DGCS - Italian Ministry of Foreign Affairs	€ 220,180

PROJECT TITLE	COUNTRY	START	DURATION	MAIN DONOR	BUDGET
PLUME Participatory Land-Use Management and Ecotourism in Lampi MNP	Myanmar	2012	36 months	Stiftung Drittes Millennium	€ 124,250
Strengthening of Village Fisheries Societies for co-management of fisheries in 20 villages in Bogale Township	Myanmar	2013	10 months	Food and Agriculture Organisation	€ 50,987
INTERNATIONAL COOPERATION - SOUTH AMERICA					
Geração de Renda e Inclusão Social dos jovens de três regiões no Estado da Bahia	Brazil	2008	36 months	EuropeAid/Charity and Defence of Nature Trust	€ 396,000
Income generation and social inclusion in the Bahia State	Brazil	2008	24 months	Lombardy region	€ 214,730
Formação profissional e geração de renda para jovens e mulheres das periferias de Salvador	Brazil	2013	36 months	EuropeAid	€ 726,209
AMBIENTE ITALIA					
White partridge ecology and management	Italy	1998	36 months	Università degli Studi di Milano	€ 71,271
Ungulate valorisation in the Brescia province	Italy	1999	12 months	Brescia province	€ 43,382
Wildlife management plan for the Bergamo province	Italy	1999	24 months	Bergamo province	€ 43,382
Actions for forests valorisation and management	Italy	2000	36 months	Lombardy region	€ 196,254
Grouse conservation programme in the protected areas of the Lombardy region	Italy	2002	24 months	Orobie Valetellinesi Regional Park Stelvio National Park	€ 42,763
Research on the red squirrel ecology in alpine environments	Italy	2002	24 months	Orobie Valtellinesi Regional Park/ Sondrio province	€ 52,999
Royal eagle, white hare and ibex analysis and conservation project	Italy	2003	36 months	Orobie Bergamasche Regional Park	€ 90,000
Deer study in the Stelvio National Park	Italy	2004	12 months	Stelvio National Park	€ 30,000
Environmental requalification of the Valvestino - Corno della Marogna area	Italia	2004	48 months	ERSAF - Lombardy region	€ 39,165
White hare research project	Italy	2005	36 months	Sondrio province Stelvio National Park	€ 175,000
Environmental and wildlife requalification of the Val Grigna forest	Italy	2005	12 months	ERSAF - Lombardy region	€ 48,000
Deer management and conservation in the Stelvio National Park	Italy	2007	12 months	Stelvio National Park	€ 30,000
Environmental analysis to evaluate the impact of a highway at Ospitaletto/Montichiari	Italy	2007	12 months	Autostrade Centropadane	€ 96,000
Ibex Project	Italy	2008	36 months	Sondrio e Bergamo provinces	€ 60,000
Conservation and management of the Natura 2000 Network in the Alto Garda Park	Italy	2008	48 months	Alto Garda Bresciano Park	€ 79,860
Management plan of the Forni Glacier and Valley protected areas in the Gran Zebrù and Cevedale area	Italy	2008	24 months	Stelvio National Park	€ 38,000
Management plan in the Pavia province	Italy	2009	15 months	Pavia province	€ 116,000
Analysis of the Valle Ossola protected areas	Italy	2010	12 months	VCO province	€ 100,350

PROJECT TITLE	COUNTRY	START	DURATION	MAIN DONOR	BUDGET
Research to evaluate the feasibility of a natural corridor between the Grigna and the Orobie parks	Italy	2011	18 months	Valsassina Mountain Community	€ 35,996
EDUCATION FOR SUSTAINABILITY					
Walking together for a sustainable future	Italy and Tanzania	2003	12 months	Cariplo Foundation	€ 67,500
Water is precious, save it	Italy	2004	20 months	Cariplo Foundation/Varese province	€ 384,445
Waste, an environmental resource		2007	20 months	Cariplo Foundation/Varese province	€ 185,004
I, Maasai, am losing my land	Italy and Tanzania	2009	12 months	DGCS – Italian Ministry of Foreign Affairs	€ 409,540
Energy for Life	Italy, Portugal, Spain, Germany, Tanzania, Brazil, Malta, Cambodia, Laos	2009	36 months	EuropeAid	€ 919,344
Energy for Life	Italy	2009	24 months	Cariplo Foundation/Varese, Pavia and Como provinces	€ 224,740
Exchanging we learn	Italy and Tanzania	2009	12 months	Milan Municipality	€ 45,650
Rifiutilinsubrici	Italy and Svizzera	2010	36 months	Varese province	€ 200,000
Tourism in action	Italy	2010	12 months	Milan Municipality	€ 107,710
Seeds of sustainability	Italy	2011	12 months	Cariplo Foundation/Varese province	€ 150,928
Food We Want	Italy, Portugal, Spain, UK, Poland, Tanzania, Mozambique, Kenya	2011	36 months	EuropeAid	€ 931,146
The energy of the city	Italy	2012	24 months	Cariplo Foundation	€ 152,600



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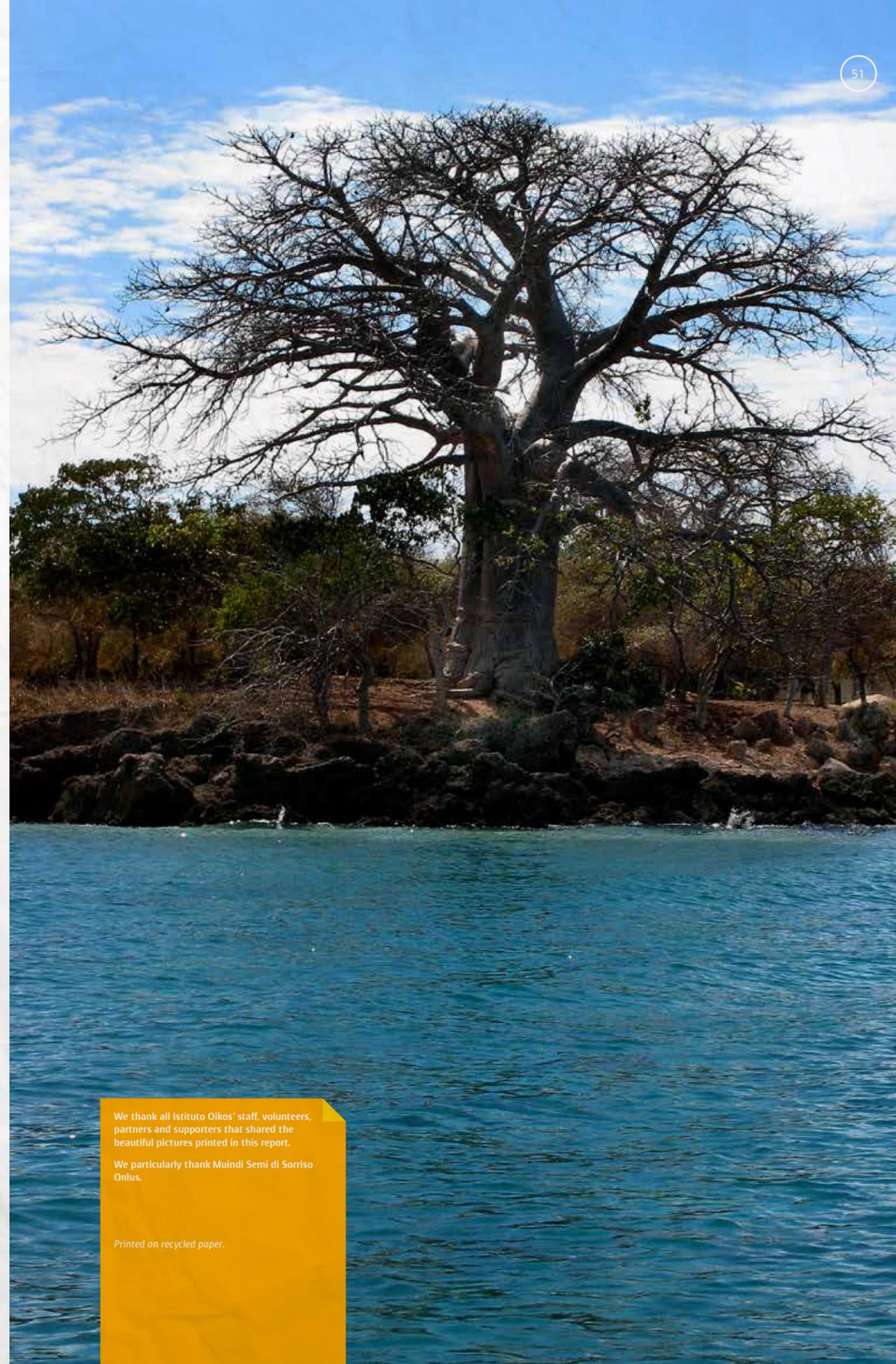
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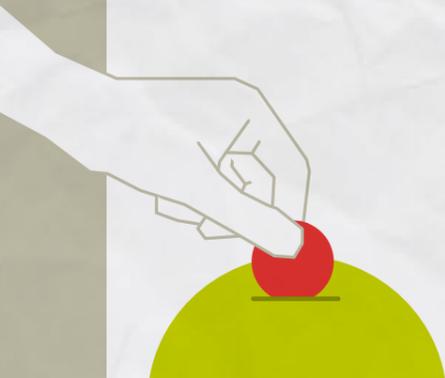
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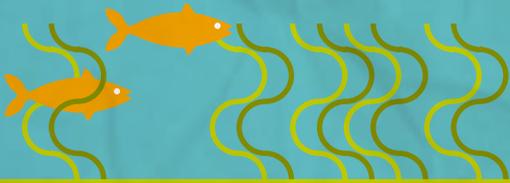


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